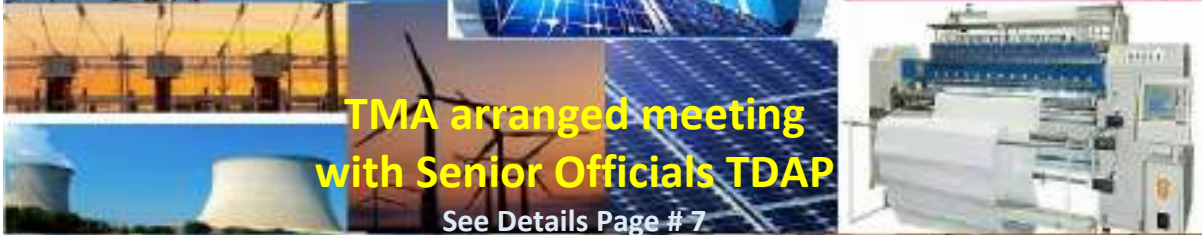




# The Bulletin

Volume 28 ----- October 2022

**UBG Delegation headed by Mr. Khalid Tawab  
visited TMA Head Office**



**For Information & Feedback**

**TMA House**

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Phone : (92 21) 34382801-4, Fax : (92 21) 34551628

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Comparison of Export for the Month of October 2021 & October 2022

S.#	COMMODITIES	UNIT	October 2021			October 2022			Unit Price	Change in Qty	% Change in Qty	Change in Value	% Change in Value
			QTY	VALUE		QTY	VALUE						
				IN US\$ (000')	Unit Price		IN US\$ (000')	Unit Price					
1	Raw Cotton & Cotton Carded OR Combed	M.T.				1,725	3,938	2.28					
2	Cotton Yarn	M.T.	31,991	106,148	3.32	13,197	49,052	3.72	-18794	-58.75	-57096	-53.79	
3	Cotton Cloth	TH.SQM.	31,165	183,630	5.89	28,095	169,591	6.04	-3070	-9.85	-14039	-7.65	
4	Cotton Carded OR Combed	M.T.	51	69	1.35								
5	Yarn Other Than Cotton	M.T.	1,759	4,814	2.74	799	2,922	3.66	-960	-54.58	-1892	-39.30	
6	Knitwear	TH.DOZ.	12,181	457,191	37.53	16,197	391,710	24.18	4016	32.97	-65481	-14.32	
7	Bed Wear	M.T.	42,835	287,865	6.72	31,093	217,137	6.98	-11742	-27.41	-70728	-24.57	
8	Towels	M.T.	16,692	82,078	4.92	15,137	79,580	5.26	-1555	-9.32	-2498	-3.04	
9	Tent, Canvas & Tarpulin	M.T.	3,057	9,633	3.15	1,970	7,589	3.85	-1087	-35.56	-2044	-21.22	
10	Readymade Garment	TH.DOZ.	3,548	297,435	83.83	4,750	275,545	58.01	1202	33.88	-21890	-7.36	
11	Art-Silk & Synthetic Textile	TH.SQM.	7,902	35,373	4.48	7,059	37,955	5.38	-843	-10.67	2582	7.30	
12	Made-ups (Other Textiles)	-	22,454	71,155			57,843						
13	Other Textile Products	-	48,791	65,543			64,176						
<b>TOTAL</b>			<b>222,426</b>	<b>1,600,934</b>		<b>120,022</b>	<b>1,357,038</b>						



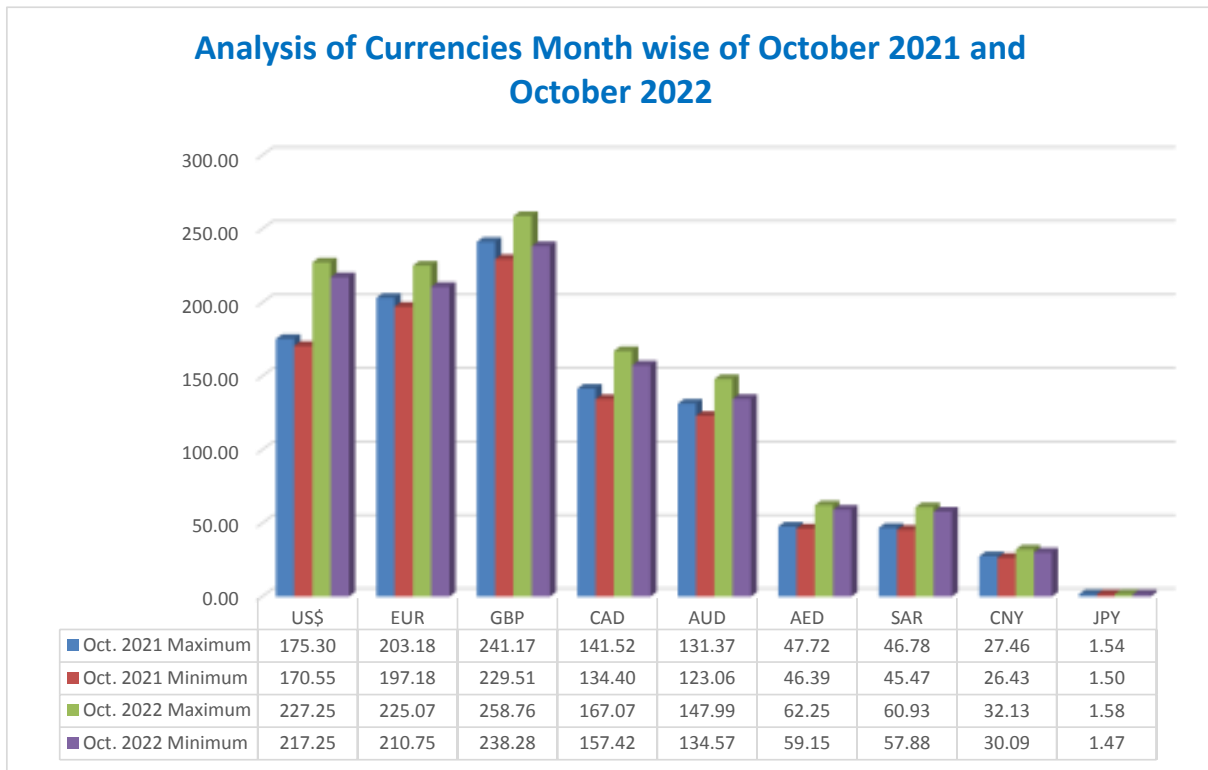
Comparison of Export Year wise of July-October 2021-22 & July-October 2022-23

S.#	COMMODITIES	UNIT	July-October 2021-2022			July-October 2023-2023			Unit Price	Change in Qty	% Change in Qty	Change in Value	% Change in Value
			QTY	VALUE		QTY	VALUE						
				IN US\$ (000')	Unit Price		IN US\$ (000')	Unit Price					
1	Raw Cotton & Cotton Carded OR Combed	M.T.				5,945	9,846						
2	Cotton Yarn	M.T.	123,044	394,765	3.21	85,368	285,315	3.34	-37676	-30.62	-109450	-27.73	
3	Cotton Cloth	TH.SQ M.	156,461	740,710	4.73	129,459	750,115	5.79	-27002	-17.26	9405	1.27	
4	Cotton Carded OR Combed	M.T.	1141	1543	1.35	365	214	0.59	-776	-68.01	-1329	-86.13	
5	Yarn Other Than Cotton	M.T.	6344	17,239	2.72	4,225	14,730	3.49	-2119	-33.40	-2509	-14.55	
6	Knitwear	TH.DOZ.	43,982	1,601,778	36.42	64,905	1,712,606	26.39	20923	47.57	110828	6.92	
7	Bed Wear	M.T.	185,126	1,091,124	5.89	144,940	996,840	6.88	-40186	-21.71	-94284	-8.64	
8	Towels	M.T.	71,701	323,385	4.51	60,123	316,860	5.27	-11578	-16.15	-6525	-2.02	
9	Tent, Canvas & Tarpulin	M.T.	10,320	30,810	2.99	10,071	37,355	3.71	-249	-2.41	6545	21.24	
10	Readymade Garment	TH.DOZ.	13,809	1,158,603	83.90	21,916	1,187,059	54.16	8107	58.71	28456	2.46	
11	Art-Silk & Synthetic Textile	TH.SQM.	35,095	143,320	4.08	27,942	146,276	5.23	-7153	-20.38	2956	2.06	
12	Made-ups (Other Textiles)	-		268,582			238,043						
13	Other Textile Products	-		249,956			245,840						
<b>TOTAL</b>			<b>647,023</b>	<b>6,021,815</b>		<b>555,259</b>	<b>5,941,099</b>						



**Analysis of Currencies Month wise of October 2021 and October 2022**

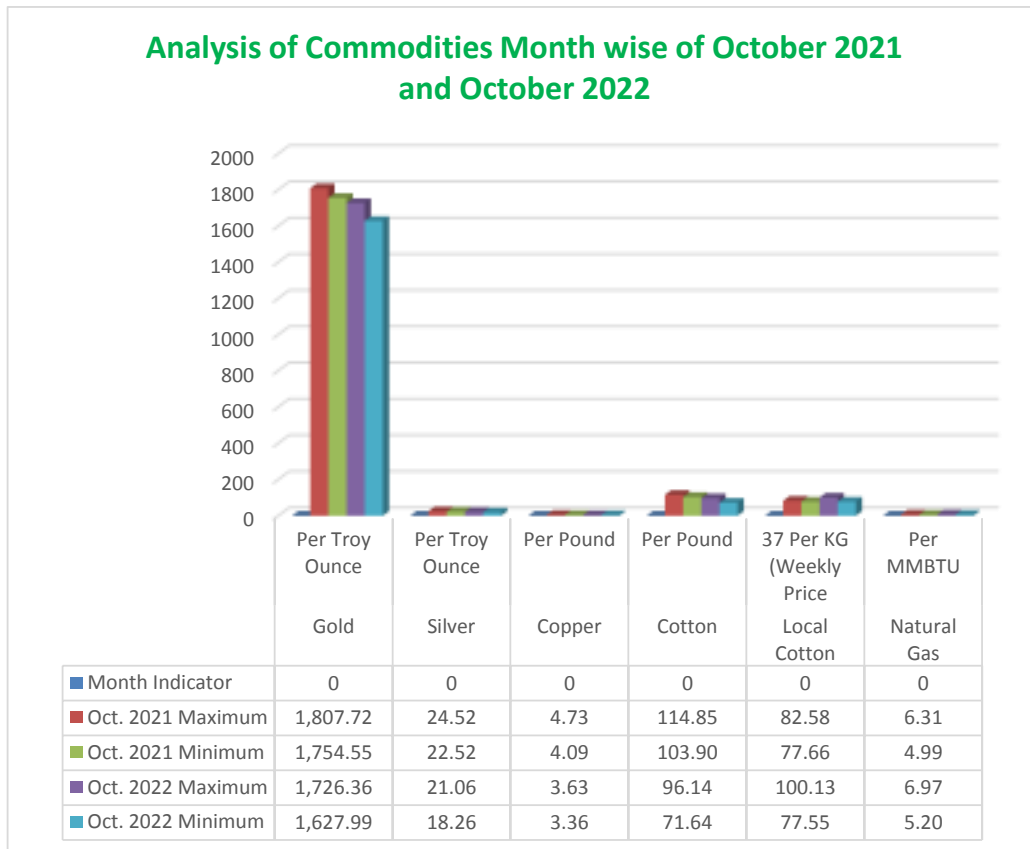
Month	Indicator	US\$	EUR	GBP	CAD	AUD	AED	SAR	CNY	JPY
Oct. 2021	Maximum	175.30	203.18	241.17	141.52	131.37	47.72	46.78	27.46	1.54
	Minimum	170.55	197.18	229.51	134.40	123.06	46.39	45.47	26.43	1.50
Oct. 2022	Maximum	227.25	225.07	258.76	167.07	147.99	62.25	60.93	32.13	1.58
	Minimum	217.25	210.75	238.28	157.42	134.57	59.15	57.88	30.09	1.47





Analysis of Commodities Month wise of October 2021 and October 2022

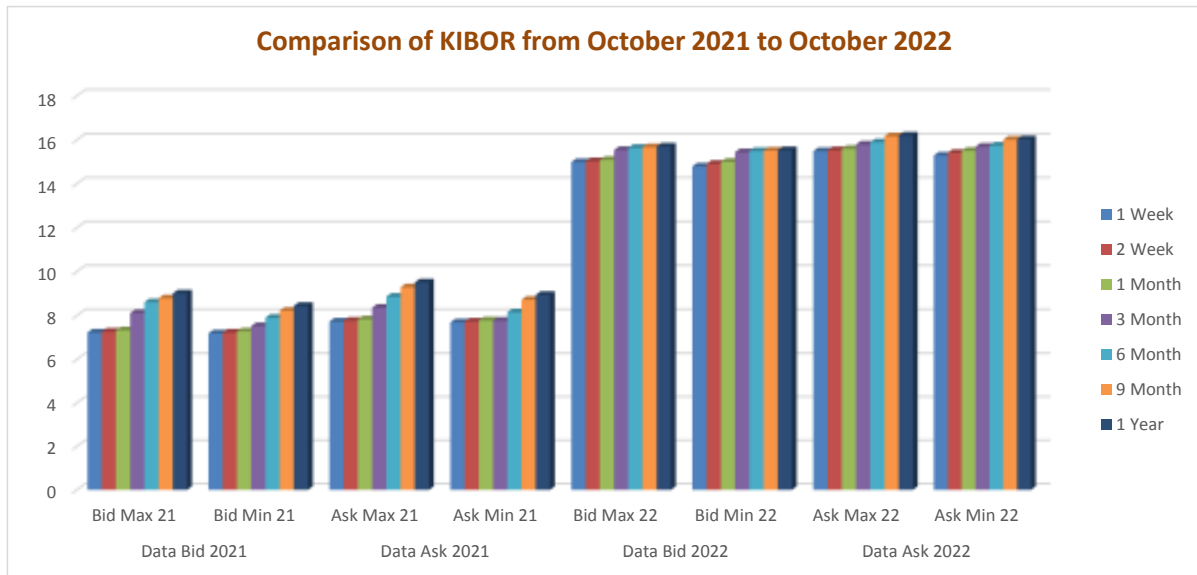
		Gold	Silver	Copper	Cotton	Local Cotton	Natural Gas
		Per Troy Ounce	Per Troy Ounce	Per Pound	Per Pound	37 Per KG (Weekly Price)	Per MMBTU
Month	Indicator	US\$	US\$	US\$	US\$	US\$	US\$
Oct. 2021	Maximum	1,807.72	24.52	4.73	114.85	82.58	6.31
	Minimum	1,754.55	22.52	4.09	103.90	77.66	4.99
Oct. 2022	Maximum	1,726.36	21.06	3.63	96.14	100.13	6.97
	Minimum	1,627.99	18.26	3.36	71.64	77.55	5.20





Comparison of KIBOR from October 2021 to October 2022

	Data Bid 2021		Data Ask 2021		Data Bid 2022		Data Ask 2022	
	Bid Max 21	Bid Min 21	Ask Max 21	Ask Min 21	Bid Max 22	Bid Min 22	Ask Max 22	Ask Min 22
1 Week	7.23	7.19	7.73	7.69	14.99	14.79	15.49	15.29
2 Week	7.27	7.23	7.77	7.73	15.03	14.91	15.53	15.41
1 Month	7.33	7.28	7.83	7.78	15.09	15	15.59	15.5
3 Month	8.11	7.52	8.36	7.77	15.54	15.44	15.79	15.69
6 Month	8.61	7.9	8.86	8.15	15.64	15.49	15.89	15.74
9 Month	8.79	8.22	9.29	8.72	15.67	15.51	16.17	16.01
1 Year	9.01	8.44	9.51	8.94	15.7	15.53	16.2	16.03





**UBG Delegation headed by Mr. Khalid Tawab visited TMA Head Office**

A delegation of United Businessmen Group headed by Mr. Khalid Tawab visited TMA Head Office on November 15, 2022 at TMA Head Office Karachi. Mr. Zubair Tufail, Dr. Mirza Ikhtiar Baig, Mr. Ahmed Chinoy, Mr. Noor Ahmed Khan and Mr. Mazhar Nasir also accompanied the UBG delegation. Syed Usman Ali along with TMA Members welcomed the honorable guests who visited TMA to discuss and resolve various matters of mutual business interests.

Members of the Association carefully comprehend the Session and discussed various issues of Energy shortage, Pending Refunds, LTFF etc. At the end of the Session, Syed Usman Ali along with Members of the Association presented TMA publications / compliments to the guests.





**TMA arranged meeting with Senior Officials TDAP**

TMA arranged meeting with Senior Officials TDAP on November 1, 2022 at TMA Head Office Karachi. Ms. Madiha Ali Director TDAP was the Chief Guest along with Mr. Zameer Ali Soomro and Mr. Ahmed Assistant Director. The Honorable Chief Guest addressed with the Members of the Association and discussed various matters pertaining to TEXPO 2023, & HEIMTEX Germany 2023.

Members of the Association carefully comprehend the Session and availed lot of information / awareness in the question / answer session. At the end of the Session, Syed Usman Ali along with Members of the Association presented TMA publications / compliments to the guests.





# Towel Manufacturers' Association of Pakistan

## TMA HOUSE

77-A, SMCHS, Karachi-74400 (Pakistan)

Phones: (9221)34382801-4 Fax : (9221)34551628

E-Mail : tma@towelassociation.com Web Site : www.towelassociation.com

### STATEMENT SHOWING EXPORT OF TOWELS MANUFACTURING

#### YEAR WISE JULY 2018 TO JUNE 2022

SR #	COMMODITIES	YEARS		UNIT	QTY	VALUE IN US\$ (000')
		JULY TO JUNE				
1	TOWEL	2018-2019		M.T.	190,855	786,120
2		2019-2020		M.T.	172,937	711,265
3		2020-2021		M.T.	213,150	937,533
4		2021-2022		M.T.	221,489	1,111,334
5		JULY-OCT, 2022		M.T.	60,123	316,860

SR #	COMMODITIES	YEARS		VALUE IN US\$ (000')	TOTAL VALUE IN US\$ (000')
		JULY TO JUNE			
1	Made-ups (Other Textiles)	2018-2019		679,971	1,466,091
2		2019-2020		590,502	1,301,767
3		2020-2021		756,444	1,693,977
4		2021-2022		849,120	1,960,454
5		JULY-OCT, 2022		238,043	554,903

Source: Pakistan Bureau of Statistics

## Welcome Shipping Aids (Pvt.) Ltd.

Suite No. 2, Ground Floor, Old Saudi Arabian Airline Building,  
Import Cargo Complex, AFU, Airport Terminal 1,  
Karachi, 75200, Pakistan  
Phone: +92-21-34577771/2  
Fax: +92-21-34599018  
Email: mfawad@welcomeshipping.com  
Website: <http://www.welcomeshipping.com>



*Around the Corner or Around the World*

## PROPOSALS - HEIMTEXTIL 2023

*We have been a leading Freight Forwarding and Logistics company for the last 42 years and have a track record for taking care of our clients equally, with dedication and professionalism. We are specialized in all kinds of cargo movement and can provide market competitive rates for your valuable shipments, either by SEA, AIR or SURFACE. We also serve Custom Clearance, Transportation, Distribution and Warehousing.*

DATE:	NOV 16, 2022	INCOTERMS:	DDP
REFERENCE:	<b>WSA-TMA/QT/522-22</b>	ACTIVITY:	DOOR TO DOOR
PREPARED BY:	MOHAMMAD FAWAD ALI	EXPORT:	KHI - FRA
CLIENT:	TOWELS MANUFACTURERS ASSOCIATION	IMPORT:	FRA - KHI
ATTENTION:	MR. MUZZAMMIL HUSSAIN	COMMODITY:	TOWELS / TEXTILES
PO NO./ REF:	HEIMTEXTIL 2023	CATEGORY:	NON - DG

### DOCUMENTS REQUIRED

- MBL / MAWB, HBL / HAWB, CIPL for each client,
- EORI number for each exhibitor coming on permanent bases
- Exhibition Invitation Letter & Booth confirmation
- Commercial Invoice & Packing List
- Certificate of Origin

### TERMS & CONDITIONS

- Temporary Clearance with ATA/Temporary Bond- Euro 175 per Clearance / per HAWB
- Any other / Additional H.S. code will be charged at Euro 7.5 per code.
- We need cargo in Frankfurt Airport 5-7 Working days prior to Delivery Date.
- Rates and flight availability are subject to change at time of booking and departure without any prior notice.
- Charges are calculated on general, stackable, and normal dimensions cargo.
- Only 24 hours of storage free at Airport, storage charges will be billed as per outlay.
- Duty and Vat will be extra as per actual on permanent entry with EORI number.
- Empty handling extra (booking at Messe)
- Custom inspection if levied will be extra – Euro 85.00/Hour
- Weekend surcharges will be extra 50%
- If forklift is used at Messe, the charges will be billed as per outlay. (For heavy weight/odd dimensions cargo)
- Unless specifically stated this quotation excludes insurance, packing & labeling.
- Collection is next working day, not same day, service is general & not express unless requested.
- The business is undertaken subject to PIFFA / FIATA / IATA Terms & Conditions.
- Withholding tax is only applicable on the service charges and not on the freight or complete Invoice amount.

#### CANCELLATION CHARGES ONCE THE BOOKING HAS BEEN PLACED

36 hours prior to flight departure	50 %	freight charges
24 hours prior to flight departure	75 %	freight charges
On the day of flight departure	100 %	freight charges
No Show without notice	100 %	freight charges

As we continue to offer the highest level of service, it would be my pleasure on behalf of our company to assist you in any way we can regarding any information that you may need further. Please call us at +92-310 2784559.

## Welcome Shipping Aids (Pvt.) Ltd.

Suite No. 2, Ground Floor, Old Saudi Arabian Airline Building,  
Import Cargo Complex, AFU, Airport Terminal 1,  
Karachi, 75200, Pakistan  
Phone: +92-21-34577771/2  
Fax: +92-21-34599018  
Email: mfawad@welcomeshipping.com  
Website: <http://www.welcomeshipping.com>



*Around the Corner or Around the World*

### PROPOSAL 1- VIA AIRLINE - EXP TO FRANKFURT: (UPTO DEC 15, 2022)

AIR FREIGHT (QR/TK): + 100 kg - USD 3.95 /kg / + 300 kg - USD 3.75 /kg / + 500 kg - USD 2.23 /kg  
LOCALS: USD 25.00 PER HAWB

#### ORIGIN CHARGES - KHI:

PICKUP & LABOUR: PKR 10,000.00 MIN OR PKR 50.00 PER KG  
CUSTOM CLEARANCE: PKR 12,000.00 ALL IN PER HAWB  
MISC: AT ACTUAL (If any)

#### DESTINATION CHARGES - FRA:

CUSTOMS CLEARANCE: EUR 75.00 PER HAWB  
DUTY: 7% - 10% on CNF VALUE - AS PER ACTUAL ON PERMANENT ENTRY WITH EORI NUMBER.  
VAT: 19% on INVOICE VALUE - AS PER ACTUAL ON PERMANENT ENTRY WITH EORI NUMBER.

#### WAREHOUSE TO HEIMTEXTIL CHARGES:

TT & W/H: MIN: EUR 340 / + 100 kg - EUR 3.10 /kg / + 200 kg - EUR 2.20 /kg / + 300 kg - EUR 2.00 /kg /  
+ 400 kg - EUR 1.85 /kg / + 500 kg - EUR 1.60 /kg  
BOOTH DELIVERY: EUR 45 PER BOOTH / HAWB  
WEEKEND SURCHARGES: EXTRA 50% of TRANSPORTATION  
FORK LIFT CHARGES: (IF APPLICABLE MEESE)

### RETURN VIA AIR - IMPORT TO KARACHI

AIR FREIGHT: EUR 2.85 PER KG (+500 kg)  
LOCALS: USD 25.00 PER HAWB

#### HEIMTEXTIL TO WAREHOUSE CHARGES:

TT & W/H: MIN: EUR 340 / + 100 kg - EUR 3.10 /kg / + 200 kg - EUR 2.20 /kg / + 300 kg - EUR 2.00 /kg /  
+ 400 kg - EUR 1.85 /kg / + 500 kg - EUR 1.60 /kg  
BOOTH COLLECTION: EUR 45 PER BOOTH / HAWB  
WEEKEND SURCHARGES: EXTRA 50% of TRANSPORTATION  
FORK LIFT CHARGES: AT ACTUAL (IF APPLICABLE MEESE)

#### ORIGIN CHARGES - FRA:

CUSTOMS CLEARANCE: EUR 75.00 PER HAWB

#### DESTINATION CHARGES - KHI:

CUSTOM CLEARANCE: PKR 12,000.00 PER HAWB  
DUTIES & TAXES: 41% ON THE FABRIC H.S. CODE (CNF VALUE)  
MISC: AT ACTUAL (IF ANY)  
D/O CHARGES: PKR 5,000.00 PER HAWB  
DELIVERY & LABOUR: PKR 15,000.00 MIN OR PKR 50.00 PER KG

**The duties at Karachi may be waived off, once confirmed by Customs due to exhibition goods.**

## Welcome Shipping Aids (Pvt.) Ltd.

Suite No. 2, Ground Floor, Old Saudi Arabian Airline Building,  
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*Around the Corner or Around the World*

### PROPOSAL 2 - VIA COURIER - EXPORT TO FRANKFURT (UPTO DEC 26, 2022)

AIR FREIGHT: 5 kg - 125.00 / 20 kg - USD 240.00 / 25 kg - USD 280.00 / 30 kg - USD 325.00 /  
50 kg - USD 495.00

CUSTOM CLEARANCE: PKR 12,000.00 ALL IN PER AWB LABEL

MISC: AT ACTUAL (If any)

#### DESTINATION CHARGES - FRA:

CUSTOMS CLEARANCE: INCLUDED

DUTY: 7% - 10% on CNF VALUE - AS PER ACTUAL ON PERMANENT ENTRY WITH EORI NUMBER.

VAT: 19% on INVOICE VALUE - AS PER ACTUAL ON PERMANENT ENTRY WITH EORI NUMBER.

#### WAREHOUSE TO HEIMTEXTIL CHAREGS:

TT & W/H: MIN: EUR 340 / + 100 kg - EUR 3.10 /kg / + 200 kg - EUR 2.20 /kg / + 300 kg - EUR 2.00 /kg /  
+ 400 kg - EUR 1.85 /kg / + 500 kg - EUR 1.60 /kg

BOOTH DELIVERY: EUR 45 PER BOOTH / HAWB

WEEKEND SURCHARGES: EXTRA 50% of TRANSPORTATION

FORK LIFT CHARGES: (IF APPLICABLE MEESE)

### RETURN VIA AIR - IMPORT TO KARACHI

AIR FREIGHT: 5 kg - 165.00 / 20 kg - USD 315.00 / 25 kg - USD 370.00 / 30 kg - USD 380.00 /  
50 kg - USD 630.00

#### HEIMTEXTIL TO WAREHOUSE CHARGES:

TT & W/H: MIN: EUR 340 / + 100 kg - EUR 3.10 /kg / + 200 kg - EUR 2.20 /kg / + 300 kg - EUR 2.00 /kg /  
+ 400 kg - EUR 1.85 /kg / + 500 kg - EUR 1.60 /kg

BOOTH COLLECTION: EUR 45 PER BOOTH / HAWB

WEEKEND SURCHARGES: EXTRA 50% of TRANSPORTATION

FORK LIFT CHARGES: AT ACTUAL (IF APPLICABLE MEESE)

#### ORIGIN CHARGES - FRA:

CUSTOMS CLEARANCE: INCLUDED

#### DESTINATION CHARGES - KHI:

CUSTOM CLEARANCE: PKR 12,000.00 PER AWB LABEL

DUTIES & TAXES: 41% ON THE FABRIC H.S. CODE (CNF VALUE)

MISC: AT ACTUAL (IF ANY)

D/O CHARGES: PKR 5,000.00 PER HAWB

DELIVERY & LABOUR: PKR 15,000.00 MIN OR PKR 50.00 PER KG

**The duties at Karachi may be waived off, once confirmed by Customs due to exhibition goods.**



# SMA Rizvi Textile Institute

A Joint Project of Ministry of Commerce, Govt. of Pakistan  
and Towel Manufacturers' Association of Pakistan



## ADMISSIONS OPEN

4 Years

**BS** (Bachelor in Science)

Textiles (wet-Processing)

**Affiliated with University of Karachi**

Eligibility: F.Sc (Pre-Engineering) / DAE with 50% marks

### Evening Program

Timings : 06:00 pm to 09:00 pm  
(Weekdays) &  
10:00 am to 4:30 pm  
(Sundays)



3 Years

**DAE** (Diploma of Associate Engineer)

Textile Weaving, Textile Dye. & Printing, Chemical  
Mechanical, Civil, Electrical & Electronics

**Affiliated with Sindh Board of Technical Education (SBTE)**

Eligibility: Metric Science / Technical

### Morning Program

Timings : 08:30 am to 01:30 pm  
(Weekdays)



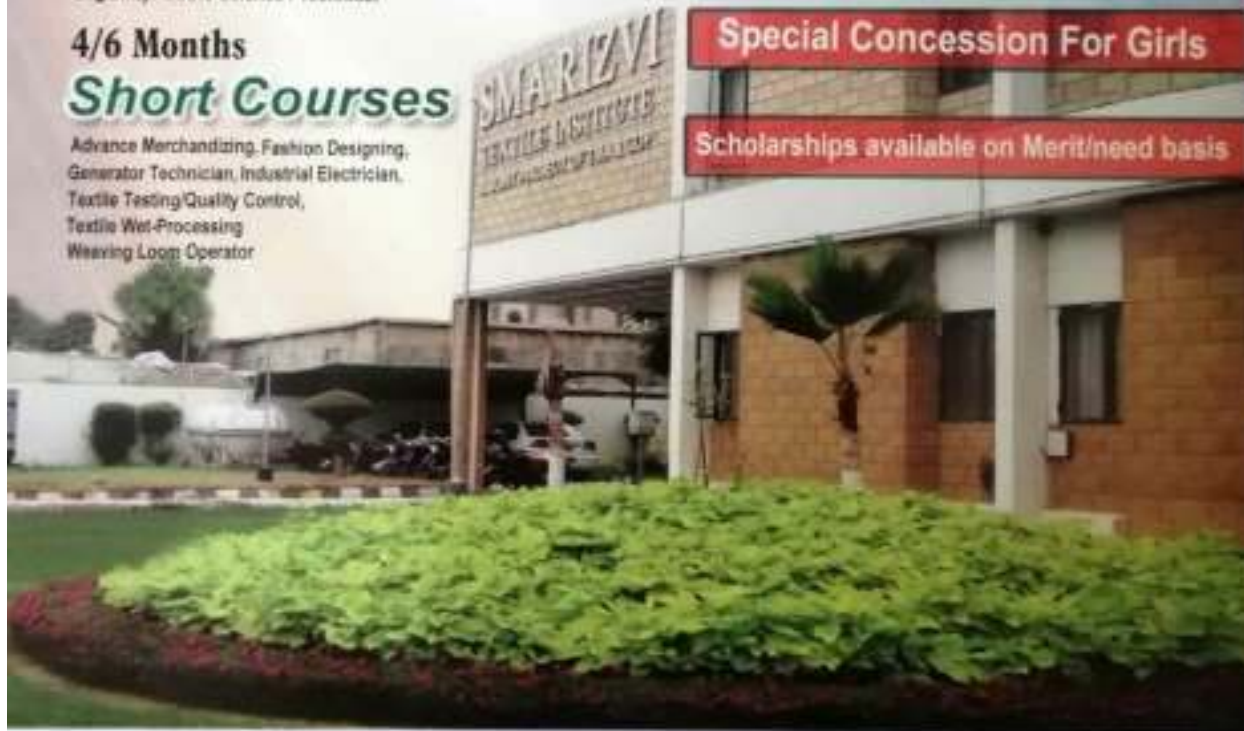
4/6 Months

**Short Courses**

Advance Merchandizing, Fashion Designing,  
Generator Technician, Industrial Electrician,  
Textile Testing/Quality Control,  
Textile Wet-Processing  
Weaving Loom Operator

**Special Concession For Girls**

**Scholarships available on Merit/need basis**



Plot # 231, Sector # 23, Road 10,000, Korangi Industrial Area, Karachi.  
Ph: 021-35053277, 35076897, 0321-3222270 www.smarti.edu.pk , E-mail: sro\_smarti@gmail.com