



The Bulletin

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Comparison of Export for the Month of December 2021 & December 2022

S.#	COMMODITIES	UNIT	December 2021			December 2022							
			QTY	VALUE		QTY	VALUE		Unit Price	Change in Qty	% Change in Qty	Change in Value	% Change in Value
				IN US\$ (000')	Unit Price		IN US\$ (000')	Unit Price					
1	Raw Cotton & Cotton Carded OR Combed	M.T.	721	1,763	2.45								
2	Cotton Yarn	M.T.	28,425	106,529	3.75	17,341	53,349	3.08	-11084	-38.99	-53180	-49.92	
3	Cotton Cloth	TH.SQM.	31,527	189,086	6.00	27,389	162,675	5.94	-4138	-13.13	-26411	-13.97	
4	Cotton Carded OR Combed	M.T.	2	6	3.00	181	332	1.83	179	8950.00	326	5433.33	
5	Yarn Other Than Cotton	M.T.	1,795	5,200	2.90	1,017	3,253	3.20	-778	-43.34	-1947	-37.44	
6	Knitwear	TH.DOZ.	19,878	440,017	22.14	15,014	353,671	23.56	-4864	-24.47	-86346	-19.62	
7	Bed Wear	M.T.	36,151	253,446	7.01	30,501	208,422	6.83	-5650	-15.63	-45024	-17.76	
8	Towels	M.T.	17,996	95,200	5.29	16,326	82,186	5.03	-1670	-9.28	-13014	-13.67	
9	Tent, Canvas & Tarpulin	M.T.	3,782	13,959	3.69	3,073	10,324	3.36	-709	-18.75	-3635	-26.04	
10	Readymade Garment	TH.DOZ.		346,607	#####	5,114	319,134	62.40	5114	#DIV/0!	-27473	-7.93	
11	Art-Silk & Synthetic Textile	TH.SQM.	8,011	40,432	5.05	6,182	29,897	4.84	-1829	-22.83	-10535	-26.06	
12	Made-ups (Other Textiles)	-		69,262			71,270						
13	Other Textile Products	-		62,071			61,548						
TOTAL			148,288	1,623,578		122,138	1,356,061						



Comparison of Export Year wise of July-December 2021-22 & July-December 2022-23

S.#	COMMODITIES	UNIT	July-December 2021-2022			July-December 2022-2023			Unit Price	Change in Qty	% Change in Qty	Change in Value	% Change in Value
			QTY	VALUE		QTY	VALUE						
				IN US\$ (000')	Unit Price		IN US\$ (000')	Unit Price					
1	Raw Cotton & Cotton Carded OR Combed	M.T.	721	1,763	2.45	9,461	11,252	1.19	8740	1212.21	9489	538.23	
2	Cotton Yarn	M.T.	183,692	610,427	3.32	119,912	381,546	3.18	-63780	-34.72	-228881	-37.50	
3	Cotton Cloth	TH.SQ M.	230,501	1,134,645	4.92	183,207	1,066,360	5.82	-47294	-20.52	-68285	-6.02	
4	Cotton Carded OR Combed	M.T.	1,188	1,611	1.36	1,040	809	0.78	-148	-12.46	-802	-49.78	
5	Yarn Other Than Cotton	M.T.	10,221	28,279	2.77	6,701	22,708	3.39	-3520	-34.44	-5571	-19.70	
6	Knitwear	TH.DOZ.	85,194	2,500,761	29.35	90,411	2,466,489	27.28	5217	6.12	-34272	-1.37	
7	Bed Wear	M.T.	278,035	1,659,646	5.97	208,535	1,427,729	6.85	-69500	-25.00	-231917	-13.97	
8	Towels	M.T.	111,750	523,868	4.69	94,422	491,695	5.21	-17328	-15.51	-32173	-6.14	
9	Tent, Canvas & Tarpulin	M.T.	19,306	56,742	2.94	17,634	61,838	3.51	-1672	-8.66	5096	8.98	
10	Readymade Garment	TH.DOZ.		1,831,856	#####	39,463	1,832,853	46.44	39463	#DIV/0!	997	0.05	
11	Art-Silk & Synthetic Textile	TH.SQM.	54,137	224,847	4.15	38,267	209,224	5.47	-15870	-29.31	-15623	-6.95	
12	Made-ups (Other Textiles)	-		422,254			378,660						
13	Other Textile Products	-		384,601			366,813						
TOTAL			974,745	9,381,300		809,053	8,717,976						

Product: Chapter-61
Articles of apparel and clothing accessories, knitted or crocheted
VALUE IN US\$ 2021 IN "000"

TOP 14 EXPORTING COUNTRIES VS TOP 15 IMPORTING COUNTRIES OF WORLD 2021

Source: TRADE MAP	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	TOTAL
Importers	USA	Germany	Japan	France	UK	Spain	Italy	Netherland	Poland	Canada	Belgium	China	Korea	Russia	Hong Kong	Other Countries	
Exporters	52,283,428	22,754,784	12,526,923	12,243,825	11,983,737	8,927,711	8,449,004	8,139,568	6,196,198	5,651,453	5,234,143	4,662,593	4,382,114	4,018,820	3,911,844	61,449,018	232,815,163
China	21,649,600	2,787,662	7,721,616	2,195,712	3,168,967	1,764,004	1,139,857	2,051,446	888,065	1,868,143	952,188	-	3,021,351	1,449,974	1,202,581	34,596,757	86,457,923
Bangladesh	2,735,271	4,842,008	625,758	2,039,059	1,913,268	1,946,200	991,607	807,495	1,624,912	662,066	439,684	177,828	252,259	679,708	40,402	5,779,013	25,556,538
Italy	585,202	1,157,813	281,654	1,303,754	662,519	634,540	-	309,885	270,778	95,515	231,214	527,212	358,617	434,023	405,808	3,774,999	11,033,533
Vietnam	9,598,876	310,208	1,540,527	252,025	-	49,273	110,990	334,244	16,672	492,655	208,794	459,718	1,022,567	160,140	108,571	1,069,227	15,734,487
Germany	107,185	-	17,208	1,276,732	481,205	485,649	769,900	1,238,938	1,735,026	22,785	676,033	36,998	16,950	209,124	23,637	6,078,579	13,175,949
Spain	249,043	395,560	84,306	1,088,135	145,208	-	893,228	164,600	541,057	52,309	127,766	37,763	58,889	157,592	37,763	2,716,616	6,749,835
Turkiya	339,151	2,130,169	15,865	576,555	1,431,589	1,242,442	369,429	709,647	214,721	46,817	274,521	42,348	12,182	148,250	13,810	3,216,573	10,784,069
India	2,512,590	547,524	44,251	287,026	703,691	228,215	217,991	267,286	145,115	145,246	106,651	26,111	16,733	35,405	15,081	2,571,407	7,870,323
France	177,511	691,472	68,709	-	413,573	825,579	821,006	180,410	222,599	30,670	429,968	296,281	51,858	40,344	110,302	1,140,281	5,500,563
Netherland	33,853	2,305,610	11,202	800,361	-	445,690	509,391	-	433,767	9,822	504,474	18,560	7,027	40,862	11,356	1,898,454	7,030,429
Poland	25,784	2,746,033	2,390	97,399	62,450	79,958	99,858	168,677	-	2,726	53,491	3,130	3,176	133,185	6,098	1,821,588	5,305,943
Pakistan	1,955,615	351,039	24,330	62,053	641,203	266,521	79,078	299,742	39,533	68,591	195,181	54,262	14,638	21,511	2,435	422,287	4,498,019

Share of Exporting Countries

Share of Import	22.46	9.77	5.38	5.26	5.15	3.83	3.63	3.50	2.66	2.43	2.25	2.00	1.88	1.73	1.68	26.39
China	25.04	3.22	8.93	2.54	3.67	2.04	1.32	2.37	1.03	2.16	1.10	-	3.49	1.68	1.39	40.02
Bangladesh	10.70	18.95	2.45	7.98	7.49	7.62	3.88	3.16	6.36	2.59	1.72	0.70	0.99	2.66	0.16	22.61
Italy	5.30	10.49	2.55	11.82	6.00	5.75	-	2.81	2.45	0.87	2.10	4.78	3.25	3.93	3.68	34.21
Vietnam	61.01	1.97	9.79	1.60	-	0.31	0.71	2.12	0.11	3.13	1.33	2.92	6.50	1.02	0.69	6.80
Germany	0.81	-	0.13	9.69	3.65	3.69	5.84	9.40	13.17	0.17	5.13	0.28	0.13	1.59	0.18	46.14
Spain	3.69	5.86	1.25	16.12	2.15	-	13.23	2.44	8.02	0.77	1.89	0.56	0.87	2.33	0.56	40.25
Turkiya	3.14	19.75	0.15	5.35	13.28	11.52	3.43	6.58	1.99	0.43	2.55	0.39	0.11	1.37	0.13	29.83
India	31.92	6.96	0.56	3.65	8.94	2.90	2.77	3.40	1.84	1.85	1.36	0.33	0.21	0.45	0.19	32.67
France	3.23	12.57	1.25	-	7.52	15.01	14.93	3.28	4.05	0.56	7.82	5.39	0.94	0.73	2.01	20.73
Netherland	0.48	32.79	0.16	11.38	-	6.34	7.25	-	6.17	0.14	7.18	0.26	0.10	0.58	0.16	27.00
Poland	0.49	51.75	0.05	1.84	1.18	1.51	1.88	3.18	-	0.05	1.01	0.06	0.06	2.51	0.11	34.33
Pakistan	43.48	7.80	0.54	1.38	14.26	5.93	1.76	6.66	0.88	1.52	4.34	1.21	0.33	0.48	0.05	9.39

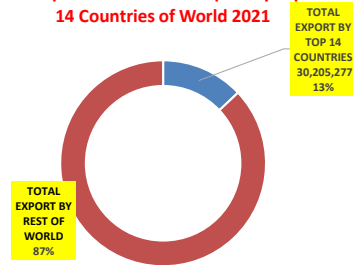
SUMMARY IMPORT

	US\$ M	%AGE
TOTAL IMPORT BY WORLD	232,815,163	100
TOTAL IMPORT BY TOP 15 COUNTRIES	199,697,611	86
TOTAL IMPORT BY REST OF WORLD	33,117,552	14

SUMMARY EXPORT

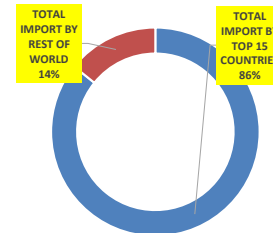
	US\$ M	%AGE
TOTAL EXPORT BY WORLD	232,815,163	100
TOTAL EXPORT BY TOP 14 COUNTRIES	30,205,277	13
TOTAL EXPORT BY REST OF WORLD	202,609,886	87

Chapter-61 Garments Export by Top 14 Countries of World 2021



Source: Trade Map

Chapter-61 Garments Import by Top 15 Countries of World 2021



Source: Trade Map

Product: Chapter-62
Articles of apparel and clothing accessories, not knitted or crocheted
VALUE IN US\$ 2021 IN "000"

TOP 14 EXPORTING COUNTRIES VS TOP 15 IMPORTING COUNTRIES OF WORLD 2021

Source: TRADE MAP	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	TOTAL
Importers	USA	Germany	Japan	France	UK	Spain	Italy	Netherland	Poland	Canada	China	Switzerland	Korea	Russia	Hong Kong	Other Countries	
Exporters	35,064,056	19,098,714	11,307,663	11,961,196	8,879,266	9,617,685	7,723,432	8,269,723	6,328,615	4,030,924	6,071,743	4,422,260	6,151,644	3,933,832	4,051,481	54,978,718	201,890,952
China	13,099,677	2,889,943	6,099,810	2,440,326	3,070,351	1,600,659	1,293,726	2,055,405	846,065	1,342,344	-	111,422	3,192,607	1,580,110	1,096,170	29,380,683	70,099,298
Bangladesh	4,553,871	2,999,254	540,931	1,256,707	1,100,059	1,422,107	430,279	603,270	1,097,220	622,825	227,261	430,554	192,923	482,865	30,456	3,687,092	19,677,674
Italy	1,086,971	1,304,706	536,292	1,510,687	794,528	659,917	-	302,088	233,834	148,230	1,008,771	1,526,573	509,799	525,840	696,341	2,930,855	13,775,432
Vietnam	6,324,600	6,324,600	1,415,253	284,033	318,109	249,809	145,348	364,598	69,101	430,403	502,147	5,741	1,793,616	177,178	82,992	4,827,538	23,315,066
Germany	139,935	-	18,836	1,146,131	332,005	420,514	611,681	1,157,499	1,713,369	21,991	92,050	1,945,734	34,456	205,698	28,896	4,339,809	12,208,604
Spain	346,554	587,828	115,162	1,277,417	242,979	-	883,724	345,704	717,587	64,608	183,267	52,336	64,128	291,751	43,690	3,442,114	8,658,849
Turkiya	351,439	953,441	6,680	300,179	559,568	1,448,223	210,615	719,525	148,527	40,464	31,407	20,966	12,710	125,684	18,543	2,567,528	7,515,499
India	2,279,856	351,579	141,369	319,087	612,007	334,350	118,406	225,103	51,105	86,380	28,592	9,539	22,267	30,974	23,640	2,698,631	7,332,885
France	453,033	711,234	223,660	-	413,938	675,763	760,887	192,656	204,363	48,006	887,243	220,547	162,784	49,767	282,979	1,684,792	6,971,652
Netherland	453,033	711,234	223,660	2,771	413,938	675,763	760,887	192,656	204,363	48,006	887,243	220,547	162,784	49,767	282,979	1,520,493	6,810,124
Poland	15,324	3,116,302	11,568	96,104	78,081	110,208	123,829	272,974	-	4,880	3,936	140,495	1,958	146,361	7,224	1,631,576	5,760,820
Indonesia	2,162,505	213,618	332,503	45,787	79,034	37,772	46,455	80,848	30,567	82,303	114,315	4,153	176,572	19,968	24,265	666,450	4,117,115
Hong Kong	1,096,469	158,104	134,677	52,939	145,785	-	74,917	147,371	-	140,833	577,138	-	130,490	-	-	1,141,475	3,800,198
Pakistan	1,085,093	317,728	12,019	86,277	345,592	348,249	123,103	322,235	87,098	43,131	11,161	2,180	4,885	11,701	4,132	590,496	3,395,080

Share of Exporting Countries

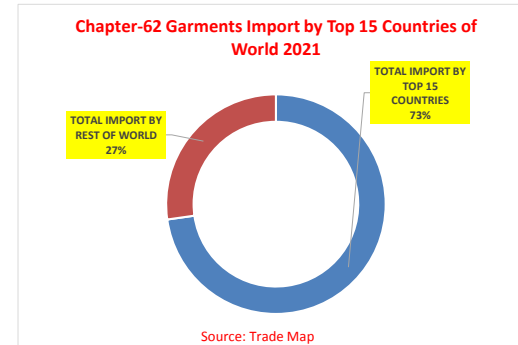
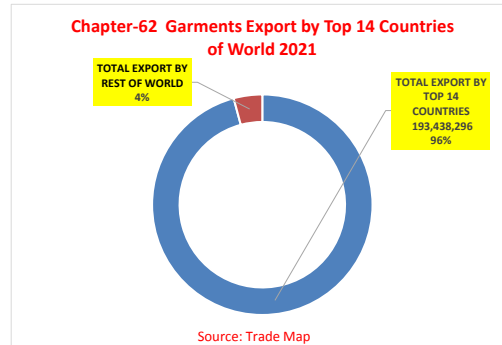
Share of Import	17.37	9.46	5.60	5.92	4.40	4.76	3.83	4.10	3.13	2.00	3.01	2.19	3.05	1.95	2.01	27.23
China	18.69	4.12	8.70	3.48	4.38	2.28	1.85	2.93	1.21	1.91	-	0.16	4.55	2.25	1.56	41.91
Bangladesh	23.14	15.24	2.75	6.39	5.59	7.23	2.19	3.07	5.58	3.17	1.15	2.19	0.98	2.45	0.15	18.74
Italy	7.89	9.47	3.89	10.97	5.77	4.79	-	2.19	1.70	1.08	7.32	11.08	3.70	3.82	5.05	21.28
Vietnam	27.13	27.13	6.07	1.22	1.36	1.07	0.62	1.56	0.30	1.85	2.15	0.02	7.69	0.76	0.36	20.71
Germany	1.15	-	0.15	9.39	2.72	3.44	5.01	9.48	14.03	0.18	0.75	15.94	0.28	1.68	0.24	35.55
Spain	4.00	6.79	1.33	14.75	2.81	-	10.21	3.99	8.29	0.75	2.12	0.60	0.74	3.37	0.50	39.75
Turkiya	4.68	12.69	0.09	3.99	7.45	19.27	2.80	9.57	1.98	0.54	0.42	0.28	0.17	1.67	0.25	34.16
India	31.09	4.79	1.93	4.35	8.35	4.56	1.61	3.07	0.70	1.18	0.39	0.13	0.30	0.42	0.32	36.80
France	6.50	10.20	3.21	-	5.94	9.69	10.91	2.76	2.93	0.69	12.73	3.16	2.33	0.71	4.06	24.17
Netherland	6.65	10.44	3.28	0.04	6.08	9.92	11.17	2.83	3.00	0.70	13.03	3.24	2.39	0.73	4.16	22.33
Poland	0.27	54.09	0.20	1.67	1.36	1.91	2.15	4.74	-	0.08	0.07	2.44	0.03	2.54	0.13	28.32
Indonesia	52.52	5.19	8.08	1.11	1.92	0.92	1.13	1.96	0.74	2.00	2.78	0.10	4.29	0.48	0.59	16.19
Hong Kong	28.85	4.16	3.54	1.39	3.84	-	1.97	3.88	-	3.71	15.19	-	3.43	-	-	30.04
Pakistan	31.96	9.36	0.35	2.54	10.18	10.26	3.63	9.49	2.57	1.27	0.33	0.06	0.14	0.34	0.12	17.39

SUMMARY IMPORT

	US\$ M	%AGE
TOTAL IMPORT BY WORLD	201,890,952	100
TOTAL IMPORT BY TOP 15 COUNTRIES	146,912,234	73
TOTAL IMPORT BY REST OF WORLD	54,978,718	27

SUMMARY EXPORT

	US\$ M	%AGE
TOTAL EXPORT BY WORLD	201,890,952	100
TOTAL EXPORT BY TOP 14 COUNTRIES	193,438,296	96
TOTAL EXPORT BY REST OF WORLD	8,452,656	4



Product: 6302

Bedlinen, table linen, toilet linen and kitchen linen of all types of textile materials (excluding floorcloths, polishing cloths, dishcloths and dusters)

VALUE IN US\$ 2021 IN "000"

TOP 7 EXPORTING COUNTRIES VS TOP 9 IMPORTING COUNTRIES OF WORLD

Source: TRADE MAP	1	2	3	4	5	6	7	8	9	10	
Importers	USA	GERMANY	JAPAN	UK	FRANCE	AUSTRALIA	NETHERLANDS	CANADA	ITALY	Other Countrirs	TOTAL
Exporters	7,568,371	1,752,689	1,050,752	1,124,615	1,172,453	688,072	706,046	601,625	536,988	6,842,819	22,044,430
China	2,602,229	228,619	712,838	211,771	153,789	414,453	59,482	226,420	56,513	4,339,685	9,005,799
Pakistan	1,333,754	462,176	3,349	550,125	372,011	95,187	298,353	45,635	169,874	947,148	4,277,612
India	2,713,751	129,534	36,038	146,206	80,202	112,378	53,281	169,656	29,640	805,704	4,276,390
Turkey	299,632	341,268	-	55,250	105,023	10,036	74,355	16,958	76,309	474,712	1,453,543
Bangladesh	88,010	101,777	32,708	42,337	62,869	38,044	19,017	57,989	13,103	270,299	726,153
PORTUGA;L	156,125	34,423	2,596	42,415	108,894	4,974	19,590	28,205	38,754	290,177	726,153
Viet Nam	31,434	-	227,989	-	-	1,433	-	-	-	-	260,856
Other Countries	343,436	454,892	35,234	76,511	289,665	11,567	181,968	56,762	152,795		1,317,924

Share of Exporting Countries

Share of Export	34.33	7.95	4.77	5.10	5.32	3.12	3.20	2.73	2.44	31.04	100.00
China	28.90	2.54	7.92	2.35	1.71	4.60	0.66	2.51	0.63	48.19	100.00
Pakistan	31.18	10.80	0.08	12.86	8.70	2.23	6.97	1.07	3.97	22.14	100.00
India	63.46	3.03	0.84	3.42	1.88	2.63	1.25	3.97	0.69	18.84	100.00
Turkiya	20.61	23.48	-	3.80	7.23	0.69	5.12	1.17	5.25	32.66	100.00
Bangladesh	12.12	14.02	4.50	5.83	8.66	5.24	2.62	7.99	1.80	37.22	100.00
PORTUGA;L	21.50	4.74	0.36	5.84	15.00	0.68	2.70	3.88	5.34	39.96	100.00

SUMMARY IMPORT

	US\$ M	%AGE
TOTAL IMPORT BY WORLD	22,044,430	100
TOTAL IMPORT BY TOP 9 COUNTRIES	15,201,611	69
TOTAL IMPORT BY REST OF WORLD	6,842,819	31

SUMMARY EXPORT

TOTAL EXPORT BY WORLD	22,044,430	100
TOTAL EXPORT BY TOP 6 COUNTRIES	19,739,497	90
TOTAL EXPORT BY REST OF WORLD	2,304,933	10



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TERRY TOWEL H.S.CODE 6302.6010

SR.#	Export Data of Terry Towels for 2021-22			Average 6 Months	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Decrease / Increase
	COUNTRY	PKR AMOUNT	US \$		US \$						
TOTAL	184,770,609,154	1,037,970,070	518,985,035	69,883,683	66,872,778	81,764,507	71,676,084	87,127,286	78,008,585	(12.26)	
1	United States	75,906,182,130	426,411,676	177,671,532	-	21,691,138	27,278,951	26,489,197	34,380,956	33,973,689	(19.06)
2	United Kingdom	17,100,138,344	96,061,987	40,025,828	-	7,033,213	10,982,294	7,981,003	8,968,490	7,149,832	5.22
3	Netherlands	16,170,945,779	90,842,141	37,850,892	-	5,820,770	7,196,671	6,342,937	6,895,030	5,977,781	(14.84)
4	Italy	8,186,212,272	45,986,986	19,161,244	-	3,864,889	3,346,029	2,900,898	3,738,353	4,308,215	(5.23)
5	Spain	8,817,228,955	49,531,794	20,638,248	-	4,217,346	3,825,458	3,890,729	4,760,498	4,067,089	0.60
6	Germany	8,172,337,183	45,909,041	19,128,767	-	2,849,981	3,778,606	2,680,900	4,120,377	3,581,960	(11.07)
7	POLANO	-	-	-	-	1,815,694	2,488,266	1,565,073	2,494,466	1,541,102	-
8	United Arab Emirates	3,426,886,020	19,250,925	8,021,219	-	1,625,052	2,192,701	2,149,480	2,653,599	1,509,527	26.29
9	France	5,295,251,138	29,746,680	12,394,450	-	3,665,963	2,865,767	1,169,407	1,647,660	1,327,840	(13.86)
10	Greece	2,709,999,958	15,223,735	6,343,223	-	1,192,626	715,895	939,533	1,699,986	1,273,706	(8.22)
11	Ireland	2,342,548,315	13,159,534	5,483,139	-	451,754	922,711	687,616	774,287	1,057,487	(28.98)
12	Belgium	2,926,172,513	16,438,109	6,849,212	Page # 6	789,199	1,180,424	1,276,106	1,331,060	1,030,064	(18.14)



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	COUNTRY	PKR AMOUNT	US \$		US \$						
TOTAL	184,770,609,154	1,037,970,070	518,985,035	69,883,683	66,872,778	81,764,507	71,676,084	87,127,286	78,008,585	(12.26)	
13	Saudi Arabia	2,097,533,646	11,783,136	4,909,640	-	425,025	1,169,635	764,165	1,258,341	943,196	(7.11)
14	South Africa	2,699,364,356	15,163,989	6,318,329	-	1,407,454	1,737,971	1,724,273	1,362,905	932,769	13.41
15	Australia	1,453,235,846	8,163,719	3,401,550	-	983,489	1,128,243	791,167	953,311	824,530	37.61
16	Slovenia	1,999,250,595	11,231,019	4,679,591	-	970,652	460,715	1,036,212	888,538	807,363	(11.03)
17	Canada	1,732,633,129	9,733,265	4,055,527	-	890,286	1,464,662	1,171,655	923,015	747,302	28.14
18	Panama	794,450,785	4,462,918	1,859,549	-	280,786	944,917	114,042	313,812	573,028	19.74
19	Sweden	863,850,013	4,852,776	2,021,990	-	223,028	478,284	481,265	444,317	551,265	7.72
20	Denmark	2,091,005,324	11,746,462	4,894,359	-	975,828	751,502	1,026,672	912,192	546,184	(13.93)
21	Malaysia	1,288,837,558	7,240,193	3,016,747	-	312,549	669,167	563,778	682,600	494,533	(9.75)
22	Romania	881,792,263	4,953,569	2,063,987	-	253,184	393,610	262,670	333,824	412,063	(19.80)
23	New Zealand	608,962,443	3,420,916	1,425,382	-	404,920	609,528	452,101	392,468	319,065	52.81
24	Norway	529,995,081	2,977,308	1,240,545	Page # 7	297,298	389,183	149,784	150,148	298,559	3.58



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25	Senegal	571,567,620	3,210,847	1,337,853	-	20,678	384,534	503,090	410,511	286,349	19.98
26	Croatia	345,355,987	1,940,077	808,365	-	25,917	93,039	215,982	35,648	214,942	(27.57)
27	Ghana	1,487,480,296	8,356,091	3,481,705	-	188,827	239,661	598,952	375,933	200,397	(53.94)
28	Bulgaria	532,267,624	2,990,074	1,245,864	-	147,580	121,393	116,109	227,193	181,815	(36.26)
29	Nigeria	237,405,734	1,333,654	555,689	-	88,212	46,636	16,577	106,857	181,594	(20.84)
30	Tanzania, united Republic Of	386,776,546	2,172,762	905,317	-	103,528	242,710	388,145	212,698	174,329	23.87
31	Portugal	459,604,594	2,581,881	1,075,784	-	318,742	363,618	74,297	264,165	165,492	10.27
32	Chile	686,119,428	3,854,355	1,605,981	-	295,086	188,503	98,382	494,079	158,320	(23.14)
33	Singapore	134,875,576	757,679	315,700	-	50,560	130,727	54,111	43,968	143,616	33.98
34	Mexico	92,726,437	520,901	217,042	-	437	27,963	84,615	31,241	141,826	31.81
35	Kenya	710,063,229	3,988,862	1,662,026	-	327,506	305,700	328,705	291,235	136,040	(16.42)
36	Japan	386,459,446	2,170,980	904,575	Page # 8	276,484	292,743	126,696	235,284	130,472	17.37



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	COUNTRY	PKR AMOUNT	US \$		US \$						
TOTAL	184,770,609,154	1,037,970,070	518,985,035	69,883,683	66,872,778	81,764,507	71,676,084	87,127,286	78,008,585	(12.26)	
37	Guatemala	48,581,041	272,910	113,712	-	-	-	-	13,050	126,029	22.31
38	Ivory Coast / Cote D'ivoire	110,539,930	620,971	258,738	-	-	166,075	12,671	-	116,033	13.93
39	Colombia	144,937,562	814,203	339,251	-	113,601	57,722	115,657	27,967	109,650	25.16
40	Cyprus	313,145,374	1,759,130	732,971	-	126,429	196,492	143,341	137,180	98,083	(4.29)
41	Czech Republic	168,308,538	945,493	393,955	-	29,378	89,694	121,748	176,931	96,233	30.47
42	Lithuania	301,956,123	1,696,273	706,780	-	62,784	93,453	108,934	27,384	94,137	(45.29)
43	Kuwait	293,817,396	1,650,553	687,730	-	138,474	207,973	177,039	151,159	93,606	11.71
44	Reunion	123,236,907	692,297	288,457	-	13,154	4,347	118,233	-	92,142	(21.00)
45	Jordan	60,028,518	337,217	140,507	-	-	205,988	120,142	-	74,033	184.80
46	Qatar	328,737,302	1,846,719	769,466	-	194,265	53,266	336,079	264,080	68,750	19.10
47	Hungary	627,043,865	3,522,491	1,467,704	-	175,499	32,748	34,878	114,087	66,012	(71.16)
48	Malta	202,289,259	1,136,383	473,493	Page # 9	12,839	67,824	88,496	298,890	61,210	11.78



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	COUNTRY	PKR AMOUNT	US \$		US \$							%age
	TOTAL	184,770,609,154	1,037,970,070	518,985,035	69,883,683	66,872,778	81,764,507	71,676,084	87,127,286	78,008,585	(12.26)	
49	Papua New Guinea	31,282,726	175,734	73,223	-	73,363	-	12,234	9,999	56,035	107.08	
50	Russian Fedration	151,833,986	852,945	355,394	-	-	-	-	56,149	48,826	(70.46)	
51	Hong Kong, china	28,889,876	162,292	67,622	-	-	-	-	54,439	47,120	50.19	
52	Philippines	105,554,932	592,967	247,070	-	67,748	144,051	88,046	51,077	44,954	60.23	
53	Maldives	5,797,824	32,570	13,571	-	-	-	-	-	42,531	213.40	
54	Lebanon	4,642,028	26,077	10,865	-	-	-	-	-	38,678	255.97	
55	Oman	42,455,932	238,501	99,375	-	-	14,409	24,242	-	37,942	(22.93)	
56	Albania	76,655,770	430,623	179,426	-	-	12,243	-	13,694	36,747	(65.06)	
57	Ecuador	28,495,115	160,075	66,698	-	54,776	152,081	-	-	31,043	256.68	
58	Puerto Rico	220,657,753	1,239,570	516,488	-	-	-	-	-	29,684	(94.25)	
59	Sri Lanka	305,013,285	1,713,447	713,936	-	3,758	-	80,522	61,518	25,925	(75.95)	
60	Bahrain/kingdom Of Bahrain	28,627,780	160,820	67,008	Page # 10	-	6,460	-	4,717	25,414	(45.39)	



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	COUNTRY	PKR AMOUNT	US \$		US \$							%age
	TOTAL	184,770,609,154	1,037,970,070	518,985,035	69,883,683	66,872,778	81,764,507	71,676,084	87,127,286	78,008,585	(12.26)	
61	Finland	134,682,232	756,593	315,247	-	29,865	26,276	12,312	46,473	23,139	(56.20)	
62	Austria	6,455,653	36,265	15,111	-	-	-	-	-	21,235	40.53	
63	China	28,713,946	161,304	67,210	-	38,203	90,241	35,641	-	13,095	163.62	
64	Kazakistan	17,590	99	41	-	-	-	-	5,535	5,949	-	
65	Mauritius	122,609,992	688,776	286,990	-	162,225	-	33,703	118,880	5,303	11.54	
66	Madagascar	41,484,961	233,047	97,103	-	97,576	-	-	-	5,234	5.88	
67	Congo, democratic Republic Of	8,627,227	48,464	20,194	-	7,295	-	-	-	3,835	(44.88)	
68	Afghanistan	3,940,114	22,134	9,223	-	2,041	2,195	3,681	3,064	2,102	41.85	
69	Morocco	122,121,950	686,034	285,848	-	1,122	-	1,707	-	1,683	(98.42)	
70	Turkey	5,249,352	29,489	12,287	-	44,425	55,415	4,705	-	1,568	763.62	
71	Brazil	188,040,773	1,056,341	440,142	-	54,674	118,409	62,142	246,123	909	9.57	
72	Djibouti	364,963	2,050	854	Page # 11	-	-	-	-	245	(71.35)	



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	TOTAL	184,770,609,154	1,037,970,070	518,985,035	69,883,683	66,872,778	81,764,507	71,676,084	87,127,286	78,008,585	(12.26)
73	Korea (South)	2,163,377	12,153	5,064	-	79	155	-	-	129	(92.83)
74	Algeria	64,410,689	361,834	150,764	-	101,604	-	50,561	-	-	0.93
75	Angola	6,372,059	35,796	14,915	-	-	-	39,000	10,112	-	229.28
76	Argentina	32,684,157	183,607	76,503	-	-	-	-	54,808	-	(28.36)
77	Aruba	11,123,746	62,489	26,037	-	-	-	-	4,536	-	(82.58)
78	Azerbaijan	8,759,649	49,208	20,503	-	-	-	43,340	-	-	111.38
79	Barbados	8,695,602	48,849	20,354	-	-	-	-	-	-	(100.00)
80	Belize	5,477,190	30,769	12,820	-	-	-	-	-	-	(100.00)
81	Benin	5,883,213	33,050	13,771	-	-	-	-	9,200	-	(33.19)
82	Cameroon	3,587,244	20,152	8,397	-	-	-	-	-	-	(100.00)
83	Congo Republic Of	1,354,908	7,611	3,171	-	-	-	-	-	-	(100.00)
84	Costa Rica	31,092,955	174,668	72,778	Page # 12		-	-	-	-	(100.00)



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85	Dominican Republic	112,922,236	634,354	264,314	-	-	-	-	113,070	-	(57.22)
86	El Salvador	10,719,745	60,219	25,091	-	-	-	-	-	-	(100.00)
87	Estonia	93,691,169	526,321	219,300	-	-	163,987	93,652	105,986	-	65.81
88	Fiji	3,421,213	19,219	8,008	-	-	-	15,090	19,710	-	334.57
89	French Polynesia	53,029,742	297,901	124,125	-	23,246	-	30,894	-	-	(56.38)
90	Gabon	29,806,794	167,443	69,768	-	90,230	-	-	-	-	29.33
91	Gambia	18,455,870	103,678	43,199	-	65,972	5,053	31,038	8,355	-	155.60
92	Georgia	9,848,450	55,325	23,052	-	-	-	-	-	-	(100.00)
93	Guadeloupe	10,012,819	56,248	23,437	-	-	-	-	-	-	(100.00)
94	Guinea	6,458,902	36,284	15,118	-	-	-	-	-	-	(100.00)
95	Guyana	11,219,100	63,025	26,260	-	-	-	-	-	-	(100.00)
96	Honduras	19,893,131	111,752	46,563	Page # 13		-	-	-	-	(100.00)



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97	Indonesia	2,393,698	13,447	5,603	-	-	-	-	-	-	(100.00)
98	Jamaica	2,526,322	14,192	5,913	-	-	1,813	-	-	-	(69.33)
99	Latvia	146,874,658	825,085	343,786	-	52,298	80,559	17,640	40,140	-	(44.55)
100	Liberia	3,958,390	22,237	9,265	-	-	-	10,990	-	-	18.61
101	LIBYAN ARAB JAMHIRYA	-	-	-	-	11,020	-	-	-	-	-
102	Malawi	11,364,685	63,842	26,601	-	-	-	47,500	-	-	78.56
103	Martinique	23,779,158	133,582	55,659	-	17,427	45,261	-	-	-	12.63
104	Mayotte	1,667,051	9,365	3,902	-	-	-	-	-	-	(100.00)
105	Mozambique	45,266,203	254,288	105,953	-	199,412	99,971	170,066	-	-	343.07
106	New Caledonia	1,260,320	7,080	2,950	-	-	-	-	-	-	(100.00)
107	Paraguay	3,647,266	20,489	8,537	-	-	-	-	-	-	(100.00)
108	Peru	40,688,842	228,574	95,239	Page # 14	33,685	-	9,285	21,152	-	(32.67)



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109	Seychelles	6,374,506	35,810	14,921	-		10,755	321	32,447	-	191.69
110	SLOVAK REPUBLIC	-	-	-	-	79,006	-	-	-	-	-
111	Slovakia	57,899,899	325,259	135,525	-	-	-	-	-	-	(100.00)
112	Somalia	22,807,675	128,125	53,385	-	-	-	55,723	-	-	4.38
113	Sudan	302,715	1,701	709	-	-	-	-	-	-	(100.00)
114	Switzerland	16,132,045	90,624	37,760	-	6,941	-	12,847	-	-	(47.60)
115	Thailand	1,719,898	9,662	4,026	-	19,996	-	-	-	-	396.71
116	Togo	13,808,282	77,570	32,321	-	107,891	85,400	-	16,330	-	548.57
117	Trinidad And Tobago	6,668,611	37,462	15,609	-	51,140	-	46,055	-	-	522.69
118	Tunisia	28,204,331	158,441	66,017	-	24,460	-	-	-	-	(62.95)
119	Ukrainian	19,474,433	109,400	45,583	-	-	-	-	-	-	(100.00)
120	Uruguay	37,712,214	211,853	88,272		22,151	65,774	20,861	-	-	23.24



Towel Manufacturers' Association of Pakistan

TMA HOUSE 77-A, SMCHS, Karachi-74400 (Pakistan) Phones: (9221)34382801-4 Fax :(9221)34551628

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TERRY TOWEL H.S.CODE 6302.6010

SR.#	Export Data of Terry Towels for 2021-22			Average 6 Months	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Decrease / Increase
	COUNTRY	PKR AMOUNT	US \$		US \$						%age
TOTAL	184,770,609,154	1,037,970,070	518,985,035	69,883,683	66,872,778	81,764,507	71,676,084	87,127,286	78,008,585	(12.26)	
121	Venezuela, bolivarian Republic	81,332,624	456,895	190,373	-	-	-	28,747	-	-	(84.90)
122	Yemen	2,596,327	14,585	6,077	-	-	-	-	-	-	(100.00)
123	Zimbabwe	-	-	-	-	177,047	-	-	-	-	-
124	Poland	5,090,711,298	28,597,654	11,915,689	-	-	-	-	-	-	(100.00)

Source: TDAP

PAKISTAN RANK IN TEXTILE EXPORT AS PER DATA 2021

S.No.	Hs Code	Item	Pakistan Rank	Pakistan Export	World Export	Pakistan Share %
1	52	Cotton including Cotton yarn and sewing thread	7	3,413,592	62,517,425	5.46
2	5205	Cotton yarn other than sewing thread, containing >= 85% cotton by weight (excluding that put up for retail sale)	4	1,603,299	15,730,352	10.19
3	5206	Cotton yarn containing predominantly, but < 85% cotton by weight (excluding sewing thread and yarn put up for retail sale)	8	68,664	1,912,122	3.59
4	53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	36	9,470	5,860,350	0.16
5	54	Man-made filaments; strip and the like of man-made textile materials	45	65,145	55,053,941	0.12
6	60	Knitted or crocheted fabrics	45	62,178	42,804,221	0.15
7	61	Articles of apparel and clothing accessories, knitted or crocheted	14	4,498,019	271,627,804	1.66
8	62	Articles of apparel and clothing accessories, not knitted or crocheted	14	3,395,080	233,531,295	1.45
9	6302	Bedlinen, table linen, toilet linen and kitchen linen of all types of textile materials (excluding	2	4,277,612	24,777,590	17.26
10	630210	Bedlinen, knitted or crocheted	1	871,044	2,160,734	40.31
11	630221	Printed bedlinen of cotton (excluding knitted or crocheted)	0	-	2,169,240	-
12	630222	Printed bedlinen of man-made fibres (excluding knitted or crocheted)	3	25,166	1,224,759	2.05
13	630229	Printed bedlinen of textile materials (excluding cotton and man-made fibres, knitted or crocheted)	15	1,376	120,446	1.14
14	630231	Bedlinen of cotton (excluding printed, knitted or crocheted)	2	1,217,270	4,741,954	25.67
15	630232	Bedlinen of man-made fibres (excluding printed, knitted or crocheted)	2	73,031	2,525,961	2.89
16	630239	Bedlinen of textile materials (excluding of cotton and man-made fibres, printed, knitted or crocheted)	1	886,438	1,589,099	55.78
17	630260	Toilet linen and kitchen linen, of terry towelling or similar terry fabrics of cotton (excluding ...	2	1,020,481	6,887,831	14.82

Source Trade Map



EXPRESS NEWS

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تولید ساز صنعتیں برآمدی پیداوار بڑھانے کی استعداد سے قاصر

کراچی (اسٹاف رپورٹر) ٹائل سیکٹر کے برآمد کنندگان سلیز ٹیکس ریفرنڈم ہونے سے 15 فیصد ورکنگ کیپٹل سے محروم ہو گئے ہیں جس تولیہ ساز صنعتیں اپنی برآمدی پیداوار بڑھانے کی استعداد سے بھی قاصر ہو گئی ہیں۔ ٹائلز مینوفیکچررز اینڈ ایکسپورٹرز ایسوسی ایشن کے سینئرل چیئرمین طاہر جہانگیر نے کہا ہے کہ ایف بی آر نے دوبارہ برآمد کنندگان کے سلیز ٹیکس ریفرنڈم کو گھسیٹنا شروع کر دیا ہے۔ نومبر کے ریفرنڈم اور چرکی عدم ادائیگی کے نتیجے میں برآمد کنندگان اپنے ماہانہ ٹرن اوور کے تقریباً 15 فیصد تک اپنے ورکنگ کیپٹل سے محروم ہیں۔ انہوں نے کہا کہ ایف بی آر جب اپنے ٹیکس وصولی کے اہداف کو پورا نہیں کر پاتا ہے تو وہ برآمد کنندگان کے سلیز ٹیکس ریفرنڈم روک کر اپنے ریونیو اعداد و شمار کو بہتر کرتا ہے لیکن ایف بی آر کا یہ عمل بہت رجعت پسند ہے۔

https://www.express.com.pk/epaper/PoPupwindow.aspx?newsID=1109854975&Issue=NP_KHI&Date=20230110



DAWN

January 10, 2023

[Towel makers seek ST refunds to exporters](#)

LAHORE: Towel Manufacturers Association of Pakistan chairman Tahir Jahangir has expressed concern over the pendency of sales tax refunds of exporters.

In a statement issued here on Monday, he said the Federal Board of Revenue (FBR) was again dragging its feet on the sales tax refunds as refund vouchers for November were still unpaid as a result of which the exporters were facing shortage of working capital by about 15 per cent of their monthly turnover.

Mr Jahangir accused the FBR of indulging in the practice of withholding sales tax refunds whenever it failed to meet its tax collection target, causing hardship to the exporters and making them hesitant to invest further and expand their export businesses.

He cautioned that if the issue was not resolved at the earliest, the exporters could not remain competitive in the world market.



BUSINESS RECORDER

Founded by M.A. Zuberi

January 18, 2023

Faltering exports – the longer term for textiles

Tahir Jahangir

When India was partitioned “West Pakistan” had only two cotton yarn spinning mills and “East Pakistan” had no jute mills. Almost all our cotton and jute were exported and we would purchase fabric and clothing from all over the world. Today, what is now Pakistan, it imports about 50% of its requirement of cotton, and of course all the jute. We supply basic cotton textiles to the whole world. If you consider volumes, we are the biggest suppliers of cotton yarn, fabric, bed linen and towels in the world.

In the above fields we dominate the lower priced segment of the market. In volume and value of garments exported we are still way behind India, Bangladesh, China, Vietnam and of course, European countries like Portugal and Italy. In most garments price is only a consideration and quality, design and the brand are more important.

The writer is well-informed about the field of towels in particular and household textiles in general and can give an accurate assessment on what we have achieved and where we can progress in these fields. In the field of towels and “made ups” we are the biggest exporter by volume in the world. The product is such that it is ideally suited to our country. The raw material is short to mid staple cotton of which we always had aplenty until a few years ago. Our industry has grown to use all the 12/13 million bales of short to mid staple cotton that we normally produced. In the last few years, we have had a number of disastrous crop failures, only partially due to the floods this season. The reasons are manifold, but mostly to do with negligence and poor policy. However, that is a separate subject.

The industry was exporting about 50 million dollars of towels in the year 81/82, from there we grew to 250 million by the turn of the century and last year we crossed a billion dollars in exports. The growth rate for the years 2020/21/22 has been over 25% per annum! In the thirty odd years the industry has been transformed. The export of “made ups” has shown an equal rate of growth. That has also now grown in tandem to almost 800 million dollars. These are also items similar to towels but classified under a separate HS code. These are mainly kitchen towels, bar mops, wipes aprons, etc., largely produced by towel units.

In the field of bed sheets, we did not grow from small ill-equipped factories to bigger well-equipped ones. The trade was taken up by the large textile mills like Gul Ahmad, Mohammad Farooq and Nishat from the very inception and they were better equipped, financed and had technical knowhow.

Hence, they got off to a better start and grew rapidly to get their share of the lower quality end of the world market.



Top 7 Exporting Countries of World 2021

US\$ '000' Ton US\$/KG

India 4,276,390 286,980 14.90

Portugal: 726,153 49,222 14.75

Turkey 1,453,543 175,212 8.30

China 9,005,799 1,210,340 7.44

Pakistan 4,277,612 782,587 5.47

Bangladesh 726,153 No Quantity available

Viet Nam 260,856 No Quantity available

Source: Trade Map

Product: HS Code 6302 Home Textiles

Indian figures of value look suspect but we can see the volumes. HS Code 6302 consists of both bed linen and towels. The value of bed sheets exported is around three billion dollars. Their unit value is around six dollars a kilo whereas the towels are still below five dollars a kilo. There is greater value addition in producing printed duvet covers, bed sheets and pillows etc.

There is one inescapable conclusion, Pakistan gets the lowest values for its merchandise. Our volumes in Home-textiles are now quite respectable and probably as big as anyone else, yet the value per unit is the lowest in the world. This is even when we compare to India or Bangladesh. We are the cheapest country to buy from. Why?

- 1) We make our products from the worst quality of cotton in the world. It is short staple and brittle.
- 2) Most of our factories were poorly equipped and under- funded as compared to our Indian competitors who were established well before partition.
- 3) Perhaps the most important reason for all is the poor level of skills, education and training amongst our entrepreneurs, managers, workers and sales persons.



4) The perception that our country is a hotbed of fanaticism and is dangerous to travel in, and do business with. It is unreliable and prone to frequent manmade catastrophes.

Let's try to remove these drawbacks and we will be able to grow the value of our exports even if the growth in volume slows down. In value we have a long way to go before we catch up with our regional rivals, not to talk of the Chinese or European manufacturers. We need to overcome certain obstacles, including paucity of research and adaptation, without any further loss of time. This is something we need to do not just for our cotton, but wheat, rice, and all other agricultural produce. This will not cost much, but will require a seriousness of purpose and consistent support for a few years and then the whole process of knowledge enhancement begins to gather momentum and attracts its own resources.

Skill development in our workers and management will need better schooling, widespread technical skills training and enhancement institutes. Our emphasis up to now has been on developing, among other things, religious and Pakistan studies, law and the arts and languages. There are, for example, 176 medical colleges and universities in Pakistan but the number of textile varsities is just three. We need hundreds of institutes developing simple skills and imparting basic training to people. This will assist our poor labourers heading abroad as simple unskilled loaders and construction workers to get better wages as skilled workmen.

The lack of any diversification in our exports is striking. Even in the fields we dominate we have no clue of alternate fibers, like microfiber, vegetable fiber, silks, wool and linen. The country has the diversity to excel in all these and their development will give a much broader base to our textile industry as well.

Insofar as the last reason— the perception of our country as a terrorist state—is concerned, enough has been said and written about it for me to state the obvious.

(The writer is also the current Chairman of the Towel Manufacturers Association of Pakistan)

<https://epaper.brecorder.com/2023/01/18/6-page/952781-news.html>



BUSINESS RECORDER

Founded by M.A. Zuberi

January 10, 2023

Faltering exports

Tahir Jahangir

The textile exports are faltering since July 2022. They have been growing rapidly for the previous two years, but we have now come to a barrier to further growth. While it lasted, the growth rate was exceptional — at over 20% per annum. This was remarkable by itself, but achieved in a period when the world was afflicted with Covid and people all over the world were embroiled in a grim struggle just to keep their jobs or businesses going it was truly exceptional.

The cause for this exceptional growth was a correction of the exchange rate policy of the past. As the dollar-rupee parity was adjusted to reflect market conditions it provided a strong impetus to exports. Then followed a six-month period when the new government under IMF (International Monetary Fund) conditionalities imposed a 17% sales tax on all manufactured items. The FBR (Federal Board of Revenue) was unable to evolve a sales tax refund mechanism for six months and the industry almost came to a complete halt. Once the refunds were smoothened out and the back-dues paid, exporters were able to win back most of the markets lost to India and Bangladesh over the last 10 years, and performed magnificently.

What that spurt in exports demonstrates is clearly the ability of the exporting industry to respond to opportunities and stimulus. All the old arguments used to deter export promotion like; “where is the export surplus?”

“Our industry is not capable of competing with the world.”

Were negated. Exports boomed despite Covid, despite soaring transport costs and despite the lock downs in the developed world.

What does the future hold? Another export surge? Or a stagger back into the depressed years before that?

For sure, if the FBR and the government do not correct their policies exports will falter and even go down. The current emergency measures are surely based on our current difficulties and cannot be a long-term policy. The most glaring of these measures is:

- a. Suspension of sales tax refunds to the exporters; the refunds for November applications have still not been paid. This is a fast-acting poison.
- b. Cessation of permissions to import spare-parts and machinery, which is a slower acting poison.



c. The huge gap between the exchange rate at which exporters get their foreign exchange earnings translated into Pakistan Rupees (currently Rs225 to the US dollar) to the real rate of exchange in the open market (currently over Rs250 to the dollar).

If these poisons are not remedied fast exporters will see their working capital depleted as their Sales Tax refunds are stuck, and whether they want to or not, their export performance will start faltering. The huge difference that has opened up in the exporters rate of exchange and the real rate is effectively subsidising imports by taxing exports. A de facto reintroduction of the old economic policies to keep imports cheap. A lot of the immigrant remittances will slip from the official channels to the hundi system, thereby reducing the official remittances rapidly. There is also a danger of seeing the smaller exporters dealing with individual importers, and not corporates, getting their exports paid through the hundi system.

Water flows from higher ground to lower ones and there is no one who can stand against the laws of gravity. Similarly, supply goes to the highest bidder and the hundi system will win out. What's more important, this will reverse all the gains made in moving towards a recorded official economy.

There are a number of other measures which are a deterrent to the exporting industry. The rupee-dollar parity has moved by over a hundred percent in the last three years. The export refinance limits fixed by the State Bank of Pakistan (SBP) have been revised by a mere 25%. The exporting industry has to either make do without adequate credit, or finance it at the current exorbitant rates. There are frequent electric and gas outages and these are a serious threat to cost of production. All these factors can be managed by a confident and capable government.

There is no doubt that the looming recession in the developed world as well as the improvement in the supply chain has also affected our export performance in the last six months. The retailers in the developed world are seeing a slowdown in their sales as the world reels over the high energy costs unleashed by the Ukraine war. The effects will wear off as the winter recedes and prices of energy decline, the central banks will also ease off anti-inflationary measures over this year.

The supply chain factor is a little more complex. During the Covid period, there was a shortage of port handling facilities as workers were not turning up for work as normal. This started snowballing and long queues were built up outside major US ports. All this led to ships taking twice as long as they normally did to deliver cargo to their destination. A typical container moving from Karachi to the East Coast of the USA which normally delivered cargo in less than four weeks was taking as long as six to eight weeks. The retailers therefore started ordering well in advance, and fearing Covid disruptions to the supply chain were also over ordering as a precaution. To them having empty supply shelves is suicidal.

As Covid receded and conditions began to normalise, the stores were left with a lot of excess stocks on their hands. To add to all this was the slowing down of demand as consumers struggled with higher energy bills. So, the stores panicked and instructed their suppliers to suspend deliveries even for the orders placed and confirmed for shipments through the autumn of 2022. A substantial part of the orders placed for shipments in the last quarter are still on hold and will start moving in a few months.



All these are the short-term factors leading to a fall in exports. They are short lived, and most are in the hands of the Government, and can be rectified. Market conditions will improve over the summer, tourism will boom and so will spending. Our exports will also pick up. However, there are longer term factors which I will define in another article, and these are more difficult to tackle.

These factors are the results of our exporting industry growing to maturity. In whatever field we are involved in, we are no longer babies scratching at the surface of a large world. We are substantial players in those fields. I can give an example from my own field which is terry towels from cotton. Here we were exporting about 300 million dollars' worth or about 6 % of the world trade in value a decade ago. Today we are approaching a billion dollars' worth of exports in a world trade of six billion dollars. So roughly 16 % of the world trade by value. In terms of volume we are about 25 % of the world trade! Not an insignificant figure. One of the obvious conclusions that we come to is how to improve our value with current volumes?

There is after all a limit to how many cheap towels, or for that matter bedsheets, garments, etc. the world will consume. We are approaching those limits and further growth in exports has to come through greater sophistication of our existing industries; and developing more exporting industries where we have a competitive advantage.

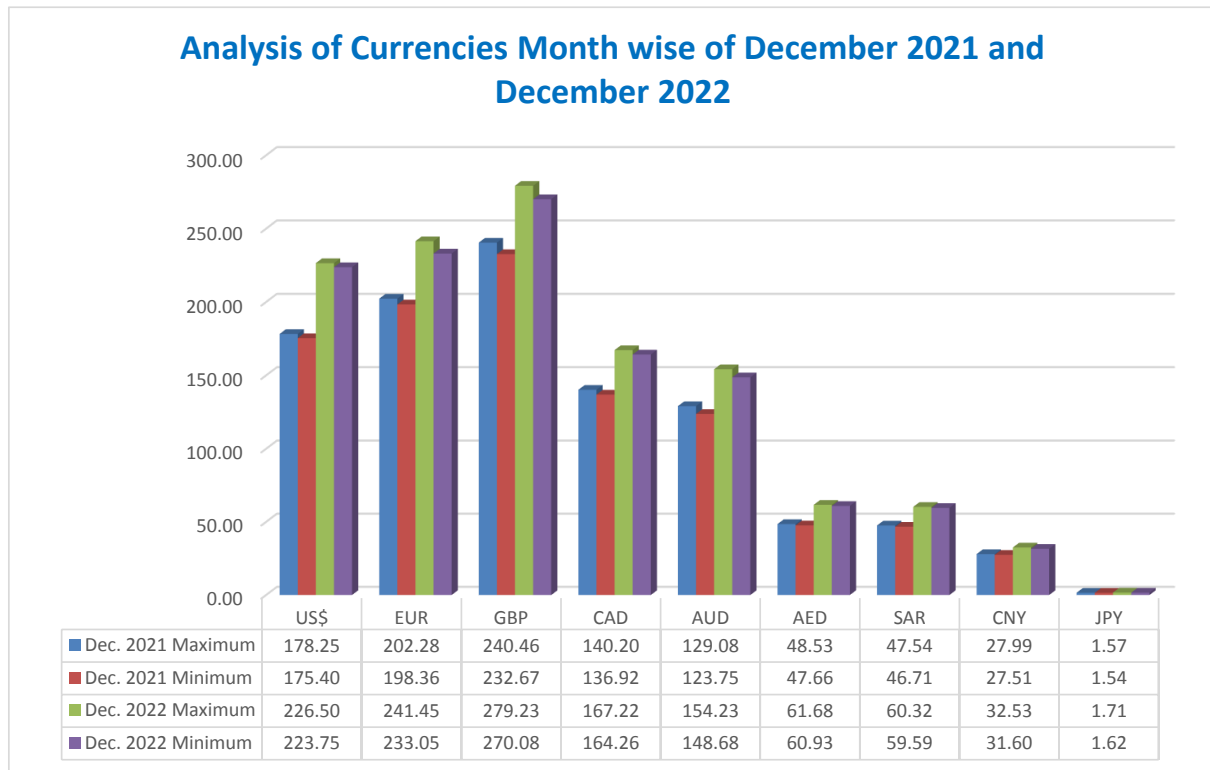
(The writer is Chairman of Towel Manufacturers Association of Pakistan)

<https://epaper.brecorder.com/2023/01/10/6-page/952098-news.html>



Analysis of Currencies Month wise of December 2021 and December 2022

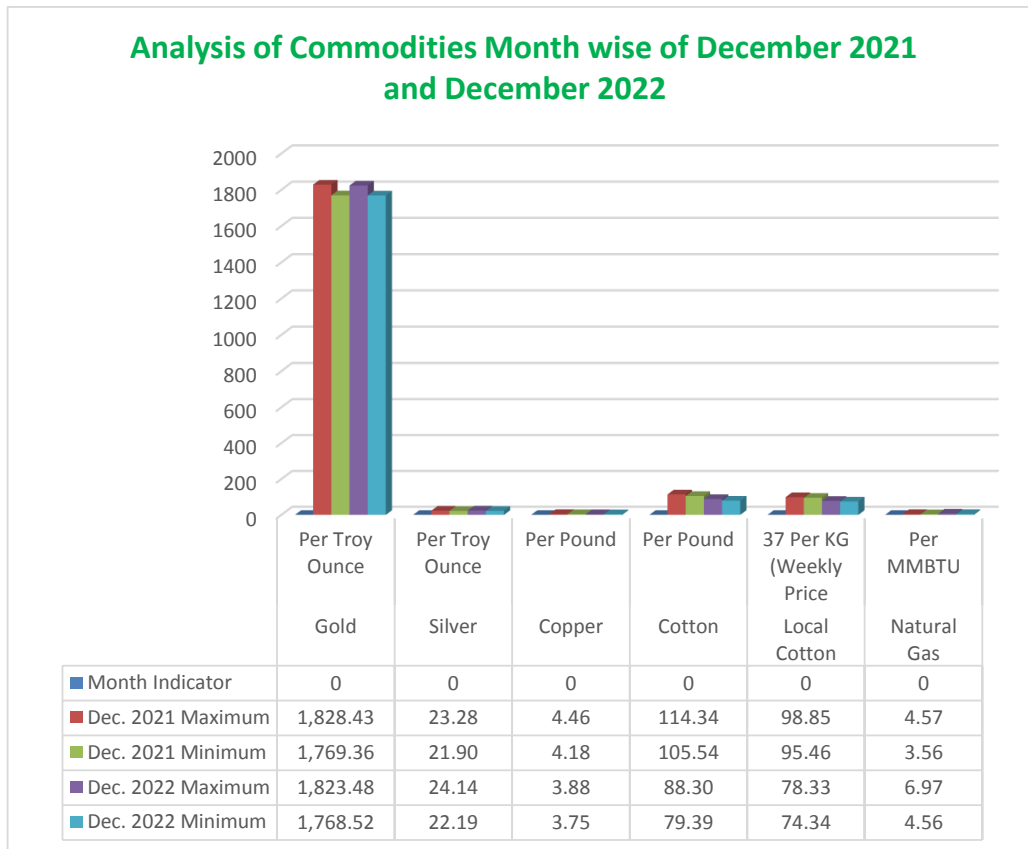
Month	Indicator	US\$	EUR	GBP	CAD	AUD	AED	SAR	CNY	JPY
Dec. 2021	Maximum	178.25	202.28	240.46	140.20	129.08	48.53	47.54	27.99	1.57
	Minimum	175.40	198.36	232.67	136.92	123.75	47.66	46.71	27.51	1.54
Dec. 2022	Maximum	226.50	241.45	279.23	167.22	154.23	61.68	60.32	32.53	1.71
	Minimum	223.75	233.05	270.08	164.26	148.68	60.93	59.59	31.60	1.62





Analysis of Commodities Month wise of December 2021 and December 2022

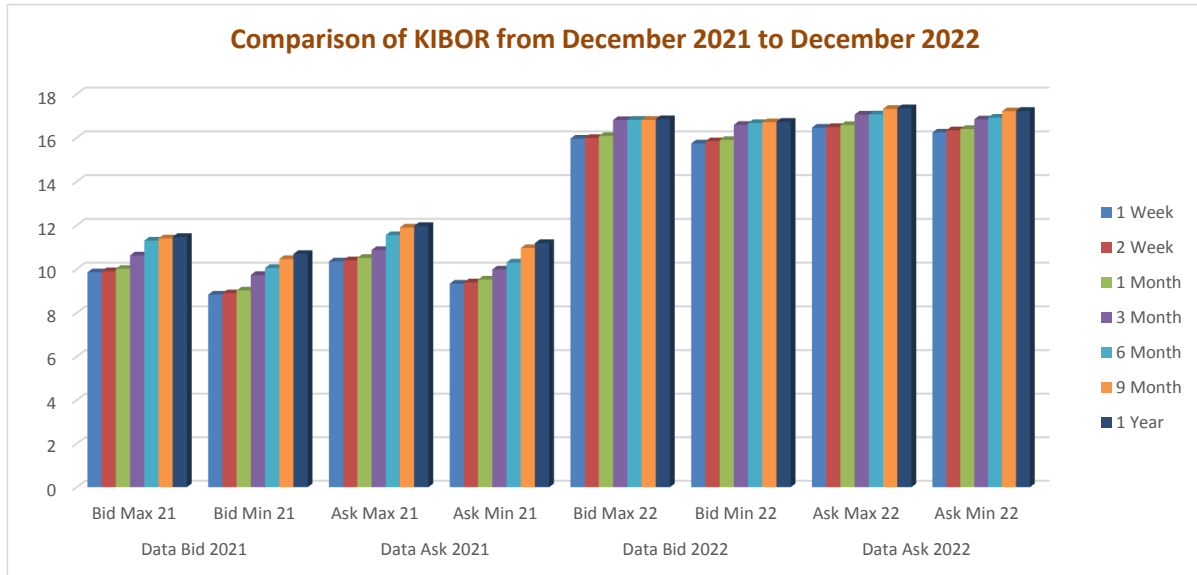
		Gold	Silver	Copper	Cotton	Local Cotton	Natural Gas
		Per Troy Ounce	Per Troy Ounce	Per Pound	Per Pound	37 Per KG (Weekly Price)	Per MMBTU
Month	Indicator	US\$	US\$	US\$	US\$	US\$	US\$
Dec. 2021	Maximum	1,828.43	23.28	4.46	114.34	98.85	4.57
	Minimum	1,769.36	21.90	4.18	105.54	95.46	3.56
Dec. 2022	Maximum	1,823.48	24.14	3.88	88.30	78.33	6.97
	Minimum	1,768.52	22.19	3.75	79.39	74.34	4.56





Comparison of KIBOR from December 2021 to December 2022

	Data Bid 2021		Data Ask 2021		Data Bid 2022		Data Ask 2022	
	Bid Max 21	Bid Min 21	Ask Max 21	Ask Min 21	Bid Max 22	Bid Min 22	Ask Max 22	Ask Min 22
1 Week	9.85	8.83	10.35	9.33	15.96	15.74	16.46	16.24
2 Week	9.9	8.89	10.4	9.39	15.99	15.84	16.49	16.34
1 Month	10.01	9.02	10.51	9.52	16.08	15.9	16.58	16.4
3 Month	10.62	9.73	10.87	9.98	16.81	16.59	17.06	16.84
6 Month	11.3	10.05	11.55	10.3	16.82	16.67	17.07	16.92
9 Month	11.4	10.46	11.9	10.96	16.82	16.71	17.32	17.21
1 Year	11.47	10.69	11.97	11.19	16.85	16.73	17.35	17.23





SMA Rizvi Textile Institute

A Joint Project of Ministry of Commerce, Govt. of Pakistan
and Towel Manufacturers' Association of Pakistan



ADMISSIONS OPEN

4 Years

BS (Bachelor in Science)

Textiles (wet-Processing)

Affiliated with University of Karachi

Eligibility: F.Sc.(Pre-Engineering) / DAE with 50% marks

Evening Program

Timings : 06:00 pm to 09:00 pm
(Weekdays) &
10:00 am to 4:30 pm
(Sundays)



3 Years

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Textile Weaving, Textile Dye. & Printing, Chemical
Mechanical, Civil, Electrical & Electronics

Affiliated with Sindh Board of Technical Education (SBTE)

Eligibility: Metric Science / Technical

Morning Program

Timings : 08:30 am to 01:30 pm
(Weekdays)



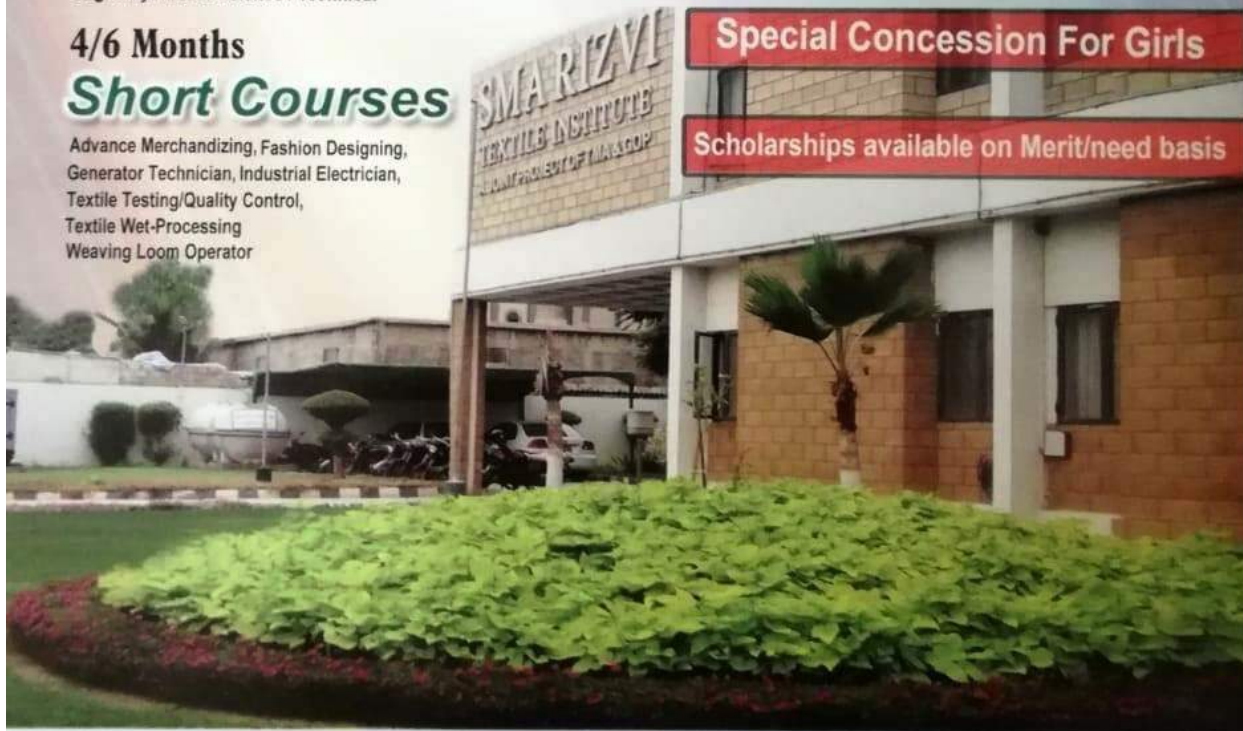
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