



International Textile Ltd.



# COMPANY PROFILE



# Corporate Profile

- Established in 1970
- Three production facilities in Karachi-Pakistan.
- Vertically Integrated
- Completely self reliant in power generation.
- Workforce of over 4,000 employees.
- Global business reach. Presence in all major markets like USA, UK, Europe, UAE and Australia
- Annual Turnover \$100 million
- Three diversified business divisions:
  - Terry Textiles
  - Kitchen Textiles
  - Institutional Garments

# Investment Plans

Description	Investment Amount	Objective
<b>Current Investments</b>	<b>USD</b>	
New Location - ITL 3	1,500,000	Capacity Enhancement
36 AirJet Terry Weaving Looms	4,500,000	Capacity Enhancement
Spinning Sampling	50,000	Better Product Development
Terry Weaving Sampling	350,000	Better Efficiency and Quality
Terry processing Sampling	50,000	Better Efficiency and Quality
Yarn Dyeing	1,000,000	Backward integration
Sectional Warping	500,000	Backward integration
Auto Dosing System for Dyes and Chemicals	1,000,000	Better Efficiency and Quality
Auto Lab dip Development	500,000	Better Product Development
Tumble Dryer	500,000	Better Efficiency and Quality
Power Generation	500,000	Capacity Enhancement
Other Utilities	800,000	Capacity Enhancement
Networking and System Development	500,000	Better Efficiency
<b>Sub total Current Investment</b>	<b>11,750,000</b>	
<b>Future Investments</b>		
New building	5,000,000	Capacity Enhancement
36 AirJet Terry Weaving Looms	4,500,000	Capacity Enhancement
Exhaust dyeing	1,000,000	Capacity Enhancement
Power Generation	500,000	Capacity Enhancement
Other Utilities	800,000	Capacity Enhancement
Automatic Cut and Sew	1,000,000	Better Efficiency and Quality
<b>Sub total Future Investments</b>	<b>12,800,000</b>	
<b>Total Investments for FY 2016-17 &amp; 2017-18</b>	<b>24,550,000</b>	

# Customer profile

## RETAIL PARTNERS:

The logo for Next, featuring the word "next" in a lowercase, white, sans-serif font centered on a black rectangular background.

next

The logo for BHS (British Home Stores), featuring the letters "BHS" in a large, dark blue, serif font, with "BRITISH HOME STORES" in a smaller, grey, sans-serif font below it.

BHS  
BRITISH HOME STORES

The logo for M&S, featuring the letters "M&S" in a white, sans-serif font, with the ampersand "&" in a yellow-green color, all on a black rectangular background.

M&S

The logo for NKD, featuring the letters "NKD" in a bold, red, sans-serif font.

NKD

The logo for Debenhams, featuring the word "DEBENHAMS" in a dark grey, all-caps, sans-serif font.

DEBENHAMS

The logo for John Lewis, featuring the words "John Lewis" in a dark green, sans-serif font.

John Lewis

## Institutional Partners:

- Standard Textile Corporation, USA
- American Dawn Inc, USA
- Cotton Craft, USA
- Harbor Linen, USA
- Vision Support Services, UK
- Super Tex, Australia
- Sverre W Monsen, Norway

# Product Range

- Terry Towels
- Bathrobes
- Table Linen and Napkins
- Kitchen textiles and accessories
- Patient Gowns
- Scrub Tops
- Lab Coats
- Chef Coats

# Terry Towels

- Various qualities from Carded, Combed, Egyptian & PIMA
- Yarn counts from 10s up to 30s and 2 ply as needed.
- GSM range varies from 380 to heavier weights like 600 GSM.
- Embroidered
- Yarn Dyed
- Printed



# Terry Towels





# Bathrobes

- Ranges from lighter weight like 360 GSM to heavier weight like 500 GSM.
- Sheared bathrobes
- Waffle terry and waffle fabric bathrobes



# Table & Kitchen Linen

- 100% Cotton, Piece dyed and yarn dyed
- Blended (CVC/ PC), Piece dyed and yarn dyed
- 100% Polyester (MJS, Spun & filament), Piece dyed and yarn dyed
- Pigment, reactive and disperse printed
- Embellishment applications like Bratto, Hemstitch (Fagotting), laces, braids, tassels, piping, mitered corners and embroidery etc.



# Aprons



# Kitchen Textiles & Accessories





# Patient Gowns

- Printed and dyed fabric gowns
- Regular gowns
- Precaution gowns
- IV style gowns



# Lab & Chef Coats

- Fabric range from Cotton, 100% Polyester and blended



# Scrub Tops

- Range includes scrub for Doctors and other medical staff using printed and dyed fabric of 100% Cotton, blended and 100% Polyester



# Plant Details



# Production Capacity

Product	Per day Production	Per Month Production
Towels	60 Tons	1,500 Tons
Aprons	36,000 pieces	900,000 pieces
Napkins	72,000 pieces	1,800,000 pieces
Table Tops	6,000 pieces	150,000 pieces
Patient Gown	4,800 pieces	120,000 pieces
P.J. Pants	3,600 pieces	90,000 pieces
Blankets	1,200 pieces	30,000 pieces
Pillow cases	6,000 pieces	150,000 pieces
Bath Robe	500 pieces	12,500 pieces

# Murata Jet Spinning

Murata Jet Frames	17
Production Per Day	35000 Lbs
Production per month	1.0 Million Lbs



# Sizing & Warping

Machine	Quantity
Sucker Muller	1 Pair
Benninger	1 Pair
Karl Mayer	1 Pair



# Terry Weaving

Machine	Make	Quantity
Vamatex	Dynaterry	32
P7100 / PU	Sulzer	66
Air Jet Dobby	Toyota	36
<b>Total</b>		<b>134</b>





# Fabric Weaving

Machine	Make	Quantity
TW-11, PU, P7200	Sulzer	91



# Processing

Machine	Quantity
J-Box Continuous Bleaching	2
Mangle	4
Loop Dryer	2
Tumble Dryer	3
Pad Steam	1
Hydro Extractor	2
High Temperature Dyeing Machines	10
Stenters	2



# Cut & Sew

<b>Sewing Machines</b>	<b>Terry</b>	<b>Table Linen/ Napkins/ Kitchen Textiles</b>	<b>Garments</b>	<b>Total</b>
Conventional	53	200	7	<b>260</b>
Auto Trimmer	78	0	62	<b>140</b>
<b>Total</b>	<b>131</b>	<b>200</b>	<b>69</b>	<b>400</b>

# Quality



# Quality Policy

International Textile strives to conduct its businesses with a total commitment to our customers and their requirements. We define quality as conformance to our customer's needs, both internal and external; and conformance to all quality requirements.

At International Textile, we are dedicated to achieve the highest degree of customer satisfaction. We achieve this by:

- Knowing who our customers are and what they want, through open communication.
- Understanding the requirements of our jobs and the systems that support us, through learning and development.
- Making continuous improvement a part of every day job.
- Ensuring that our Policy and Procedure Manuals reflect what we actually do.
- Remembering that we strive to achieve is the expectations of our customers through on-time delivery of quality textile products at a fair price.
- Helping each other to help ourselves!
- Understanding how our jobs fit into the overall flow of work at International Textile.

The Base line of the Quality Policy is:

**C** Continuous Improvement through  
**A** Alignment of our Missions and Goals  
**R** Responsibility and Respect for our jobs and each other  
**E** Educating one another

Quality team consists of highly Qualified and Experienced textile professionals who have complete understanding and control over textile processes and are highly committed to their jobs.

Quality team is divided in to two tier Quality check systems:

1. Quality Control checks right at the floor where product is passing through various stages of production.
2. Quality Assurance systems which are designed to proactively implement such measures which customer asks for as standard requirements which suits end users or consumers.

A Quality Assurance Program (QAP) is an integrated mix of QA functions (testing, inspection, audit, etc) applied in such a way as to ensure an appropriate level of confidence in the quality and safety of a manufactured product starting from basic raw material and accessories to finished products.

## **Pre Production Developments:**

The emphasis of QA prior to the start of production is on the identification of design, quality, safety and product conformity problems at an initial stage when pre-product development is under process.

# Product Testing

## **LMS (Laboratory Management System)**

It works as a database from yarn to finished fabric testing data. It helps in correct data analysis and take corrective action accordingly.

Laboratory is fully equipped with latest equipment needed for testing yarn to finished product.

Following tests are carried out at the lab:

### **1. Raw Material Testing**

The purpose of raw materials testing is to ensure that the materials used in the manufacturing of a product will be appropriate from a safety point of view and requirements.

### **2. Intermediate Product Testing**

All intermediate products would be tested against requirements for their physical and chemical characteristics. This may be just the physical testing or may include detail lab testing and washing test.

### **3. Accessories Testing:**

All accessories are inspected against standards or customer stated requirements. Criteria for testing each item are different depending on the nature of item.

### **4. Pre Production Testing:**

Pre-production testing is carried out on final/prototype samples, keeping in mind the customer expectation in actual product

### **5. Post Production Testing:**

Post-production testing is done with complete protocols as per customer specifications.

# Internal Inspections Process

- Inline and final inspections are carried out at all production stages with an AQL level of 2.5
- No external inspection is offered till 100% goods are ready and Internal QA has passed those goods.
- Separate areas are allocated at all floors to conduct final inspection by Internal and external/ third party QAs.
- Once goods are cleared by Internal QA, these are moved directly to finished goods warehouse

# Compliance & Certifications

# International Certifications

ITL has aligned its practices according to globally recognized standards.





# OEKO-TEX Certificates

**OEKO-TEX®**  
CONFIDENCE IN TEXTILES

AITEX  
INSTITUTO TECNOLÓGICO TEXTIL  
PLAZA EMILIO SALA, 1  
03001 ALCOY (ALICANTE) ESPAÑA, SPAIN

## CERTIFICATE

**The company**

**International Textiles Ltd.**  
205-208, Park Towers, Shahrah-e Firdousi, Clifton  
75600 Karachi, PAKISTAN

is granted authorisation according to STANDARD 100 by OEKO-TEX® to use the OEKO-TEX® mark, based on our test report **20160K0891**

**OEKO-TEX®**  
CONFIDENCE IN TEXTILES  
**STANDARD 100**

DISTRIBUTION AITEX  
Tested for harmful substances  
[www.oeko-tex.com/standard100](http://www.oeko-tex.com/standard100)



**for the following articles**

**Pre-treated, dyed & finished fabrics made of 100% cotton, polyester/ cotton (in white) and its blends. Partly based on pre-certified material according to OEKO-TEX® Standard 100.**

The results of the inspection made according to STANDARD 100 by OEKO-TEX®, **product class II** have shown that the above mentioned goods meet the human-ecological requirements of the standard presently established for products with direct contact to skin.

The certified articles fulfill the requirements of Annex XVII of REACH (incl. the use of azo-dyes, nickel, etc.) as well as the American requirement regarding total content of lead in children's articles (CPSIA; with the exception of accessories made from glass).

The holder of the certificate, who has issued a conformity declaration according to ISO 17050-1, is under an obligation to use the OEKO-TEX® mark only in conjunction with products that conform with the sample initially tested. The conformity is verified by audits.

**This authorisation is valid until 31.07.2017**

Alcoy, 14.11.2016

  
**Silvia Devesa Valencia**  
Innovation Assistant Manager

  
**Isabel Soriano Sarrió**  
Chief of Innovation Area

OEKO-TEX® Association | Genferstrasse 25 | P.O. Box 2000 | CH-8027 Zurich



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Plaza Emilio Sala, 1-1º  
E-03001 Alcoy (Alicante)

Institute of the International Association for Research and Testing in the Field of Textile Ecology (OEKO-TEX®)

The company  
**International Textiles Ltd.**  
205-208, Park Towers, Shahrah-e Firdousi, Clifton  
75600 Karachi, PAKISTAN

is granted authorisation according to Oeko-Tex® Standard 100 to use the Oeko-Tex® mark, based on our test report **20160K0582**



**CONFIDENCE  
IN TEXTILES**

**Tested for harmful substances  
according to Oeko-Tex® Standard 100**

2005AN1419 AITEX,

**CERTIFICATE**

**for the following articles:**

**Terry Made-ups (like bath towel, hand towel, bathrobe, wash cloth, terry bibs, bath mats, wash gloves, etc) made of 100% Cotton, Polyester/ Cotton and its blends including accessories (100% Polyester Sewing Thread, Woven/Printed Labels, Twill Tapes & cords). Partly based on pre-certified material according to OEKO-TEX® Standard 100.**

The results of the inspection made according to Oeko-Tex® Standard 100, **product class II** have shown that the above mentioned goods meet the human-ecological requirements of the standard presently established for products with direct contact to skin.

The certified articles fulfill the requirements of Annex XVII of REACH (incl. the use of azo-dyes, nickel, etc.) as well as the American requirement regarding total content of lead in children's articles (CPSIA; with the exception of accessories made from glass).

The holder of the certificate, who has issued a conformity declaration according to ISO 17050-1, is under an obligation to use the Oeko-Tex® mark only in conjunction with products that conform with the sample initially tested. The conformity is verified by audits.

**This authorisation is valid until 15.04.2017**

Alcoy, 14.06.2016

  
**Silvia Devesa Valencia**  
Innovation Assistant Manager

  
**Isabel Soriano Sarrió**  
Chief of Innovation Area



# Certifications Rating

<b>Technical Audits</b>	
Oeko-Tex 100 made ups	Cleared
Oeko-Tex 100 Terry Fabric	Cleared
ISO 9001:2008	Cleared
<b>Social Compliance Audits</b>	
BSCI	Good
WRAP	Gold
SMETA	Cleared
<b>Customer Code of Conducts</b>	
NKD	Cleared
Encompass	Cleared
Bed, Bath and Beyond	94.57% Green Category
<b>Security Management Systems</b>	
C-TPAT	100%

We thank you for your time and look forward to establish a strategic partnership based on confidence and mutual trust!